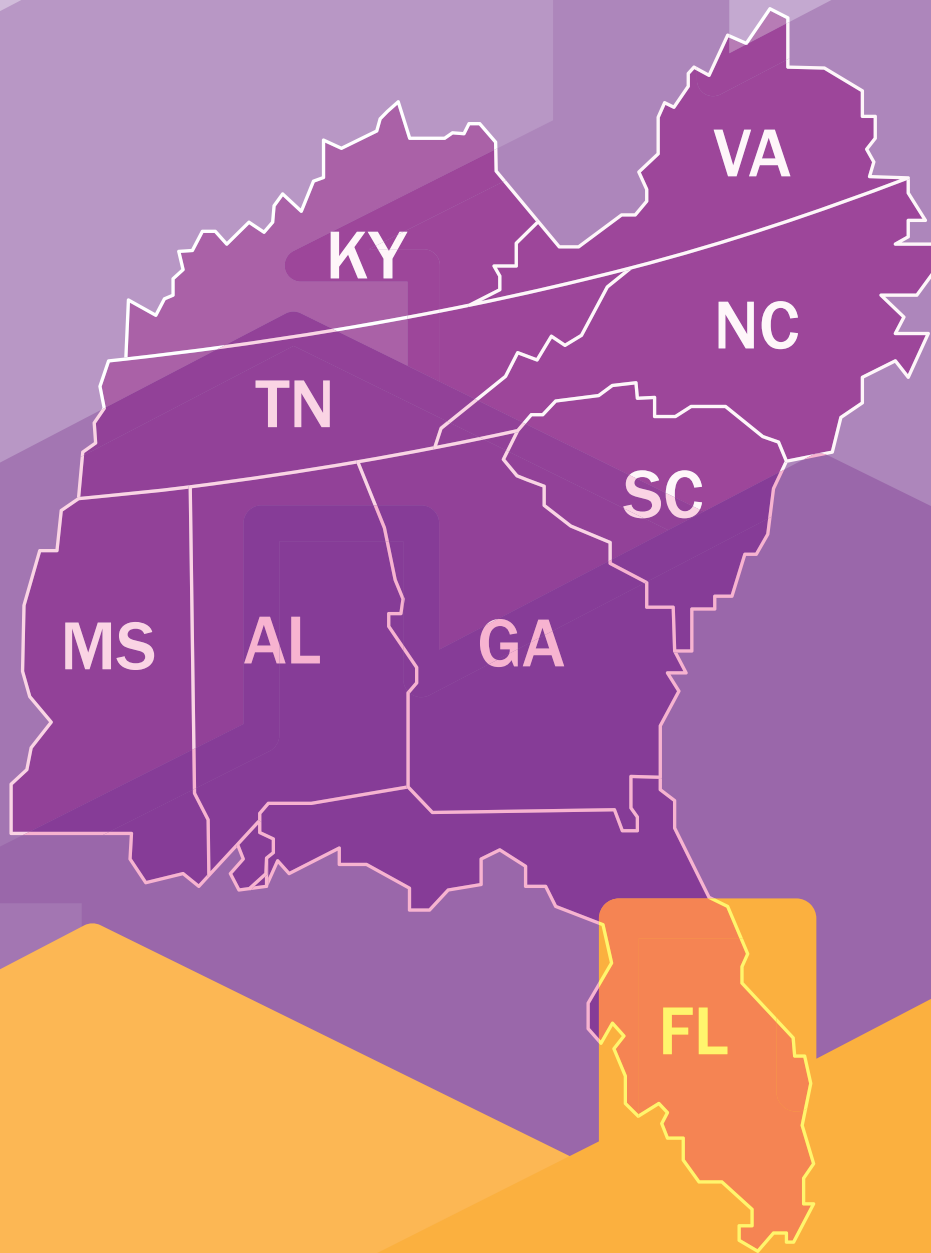


2010 REGIONAL CONFERENCE



National Association of Residential Property Managers
S O U T H E A S T R E G I O N

1st Southeastern NARPM® Regional
Pre-Conference

April 28 and 29, 2010

**“Educating 21st Century Property Managers
Southern Style”**

Pre-Conference Schedule

Wednesday, April 28, 2010

9 AM -4:30 PM

*** NARPM 101 – Basics of Property Management**
Robert Locke, MPM® RMP®

Wednesday & Thursday, April 28 & 29

9 AM – 4:30 PM

*** Personal Procedures & Employee Relations**
Betty Fletcher, MPM® RMP®

Thursday April 29

9 AM – 4:30 PM

*** Marketing**
Fred Thompson, MPM® RMP®

Thursday April 29

11:30 AM – 1:00 PM

Georgia Chapter Luncheon Meeting (additional fee)

Thursday April 29

1:30 PM – 4:30 PM

Leadership Tool Box Training – NARPM® National

6:00 PM – 10:00 PM

Hors D’oeuvre’s, Wine Party @
Robert Locke’s Home

* All classes are Georgia Approved CE Classes

Location:

DoubleTree Hotel
1075 Holcomb Bridge Road
Roswell, GA 30076
770-992-9600

**Rooms are available till April 14 for
\$109.00**

(Call hotel directly only)

1st Southeastern NARPM® Regional
Conference

April 30, 2010

**“Educating 21st Century Property Managers
Southern Style”**

Conference Schedule

Application and pricing is attached for conference day

7:00 AM

Vendor Check-in

7:30 – 9:30

Continental Breakfast

Registration Open

Tradeshow Open

8 AM – 10:00

Visit with vendors

9 AM -12:00

ETHICS
Tony Drost, MPM® RMP®

10 - 11:30 AM

Break-Out Session 1

***Making Property Management
Profitable (part 1)**
Robert Locke, MPM® RMP®

***Growing a Profitable Management
Company (part 1)**
Michael Nelson, MPM® RMP®

12:00 – 1:30

Lunch with Guest Speaker:

**“The Tech Savvy Property
Manager”**
Carlton Collins

2 PM – 3:30

Break-Out Session 2

*** Making Property Management
Profitable (part 2)**
Robert Locke MPM® RMP®

***Growing a Profitable Management
Company (part 2)**
Michael Nelson, MPM® RMP®

3:30 – 5:00

Visit Tradeshow

Vendor Drawings

50/50 Raffle

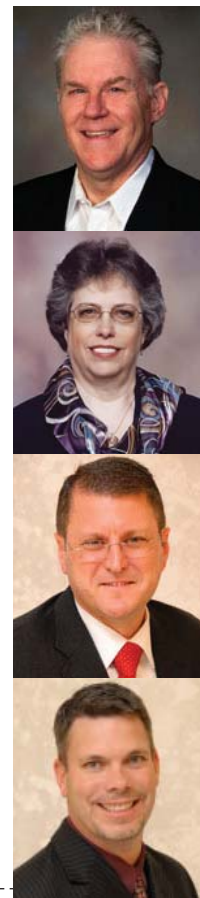
* All classes are Georgia Approved CE Classes

Southeast Regional Conference Education

Location: Doubletree Hotel Atlanta/Roswell, 1075 Holcomb Bridge Road, Roswell, GA 30076
 Contact: Andy Ritan, andy@RitanPropertyGroup.com or 404-284-2589

SELECT COURSE(S)

- NARPM® 101: Basics of Property Management | April 28, 2010 | 9 am – 4 pm**
 This new education program will help students with the basic issues of leasing and managing residential properties. *Instructor: Robert Locke, MPM® RMP®*
- Personnel Procedures & Employee Relations | April 28 & 29, 2010 | 9 am – 4 pm (both days)**
 This two-day course examines many skills, including effectively planning for personnel needs and growth, hiring and selection skills, as well as effective compensation, benefit, and training programs. Employment status, policy-procedure manuals, and motivating employees are also topics. In total, this course will result in an increased ability to effectively manage personnel. *Instructor: Betty Fletcher, MPM® RMP®*
- Marketing | April 29, 2010 | 9 am – 4 pm**
 This course provides an overview of the process necessary to market your management business. Marketing techniques such as making presentations to owners, prospecting new contacts, and closing will be discussed. Marketing principles specific to residential property management will also be presented.
Instructor: Fred Thompson, MPM® RMP®
- Ethics | April 30, 2010 | 9 am – Noon**
 Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire grievance process. The case study method makes an interesting course. *Instructor: Tony Drost, MPM® RMP®*



Courses sponsored by the NARPM® Atlanta Chapter

REGISTRATION

Name _____
 Company _____
 Address _____
 City/ST/Zip _____
 Phone _____
 Email _____

METHOD OF PAYMENT

Check enclosed for \$ _____ Chk # _____
 Charge my credit card \$ _____
 VISA MC AMEX Discover
 Card # _____ Exp Date _____
 Name on card _____
 Signature _____

CLASS FEES	6-Hour Course		12-Hour Course		Ethics
	Before Mar. 29	After Mar. 29	Before Mar. 29	After Mar. 29	
Member	\$195	\$250	\$395	\$450	\$45
Non-member	\$295	\$350	\$495	\$550	\$95
Retake	\$75	\$150	\$150	\$300	\$45
RMP®/MPM® Designee	\$100	\$150	\$200	\$350	\$45
Designee Candidate	\$180	\$250	\$360	\$450	\$45

CANCELLATION POLICY

Cancellations must be received in writing. If received by **March 29, 2010**, registrant will receive a full refund less a \$25.00 processing fee. If received **after March 29, 2010**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge.

If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.

FAX or MAIL REGISTRATION FORM TO:

638 Independence Parkway, #100, Chesapeake, VA 23320
P: 800-782-3452 | **F:** 866-466-2776 | www.narpm.org



National Association of Residential Property Managers

Regional Conference Registration

2010

1 REGISTRATION INFORMATION *(please type or print)*

Name: _____ Name for badge: _____

Company Name: _____ Title: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ E-mail: _____

Check your designation(s): CSSsm RMP[®] MPM[®] CRMC[®]

Designation candidate: CSSsm RMP[®] MPM[®] CRMC[®]

Are you a chapter leader? Yes No If yes, what position? _____

Are you attending Leadership Training? Yes No

Are you a current NARPM[®] member?

Yes No

Is this your first NARPM[®] event?

Yes No

SPECIAL ASSISTANCE

I will require special assistance

I have special dietary needs

Specify: _____

2 REGISTRATION FEES

IREM[®] members check here to receive NARPM[®] member pricing.

	Members		Non-members	
	Early Bird Discount 30-Day Postmark	Less Than 30-Day Postmark	Early Bird Discount 30-Day Postmark	Less Than 30-Day Postmark
<input type="checkbox"/> Entire Event	\$100	\$125	\$125	\$150
<input type="checkbox"/> Thursday Lunch	\$35	\$35	\$35	\$35
Join NARPM[®] & Register <i>(Add on this fee; membership application must accompany registration)</i>				
<input type="checkbox"/> Professional Member <i>(Please include copy of real estate license, if applicable)</i>			\$245	\$245
<input type="checkbox"/> Affiliate Member			\$245	\$245
<input type="checkbox"/> Support Staff			\$125	\$125

3 TOTAL FEES

\$ _____

4 METHOD OF PAYMENT

Check # _____, payable to NARPM[®], enclosed for total fees amount listed above.

Please charge my Visa MasterCard Discover American Express for total amount above.

Card Number: _____ Exp. Date: _____ Security Code: _____

Cardholder Name: _____ Signature: _____

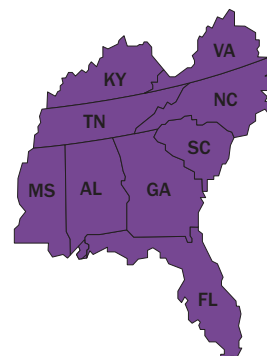
I authorize NARPM[®] to charge my credit card.

Keep up with Southeast Regional Conference details on Facebook and at www.narpm.org/conferences/regional-conferences/southeast-regional.html.



National Association of Residential Property Managers

S O U T H E A S T R E G I O N



REGISTRATION DEADLINES

Early Bird registrations **must** be postmarked or faxed by 11:00 pm Eastern Time 30 days prior to the event. Less than 30 days prior to the event, send the higher fee shown. **Do not** send registration to National two weeks prior to the event. Instead, register on-site at the event.

JOIN & REGISTER

Not yet a member? You can become a NARPM[®] member and register for this event at the reduced member rate using this registration form. Check the "Join NARPM[®] & Register" option at left and submit the appropriate professional, affiliate, or support staff membership application with this form. Applications can be found online at www.narpm.org/join.

CANCELLATION POLICIES

If this event is cancelled for any reason, the liability of NARPM[®] to the registrant is limited to the return of the registration fee. A necessary rescheduling of the event, as approved by the NARPM[®] Board, does not constitute a cancellation.

Event cancellations must be received in writing. If cancellation is received 30 days prior to the event, there will be a full refund less a \$25 processing fee. If cancellation is received 15-29 days prior to the event, there will be a 50% refund. **There is NO refund if cancellation is 1-14 days prior to the event.**

MONETARY POLICIES

A \$25 processing fee will be charged for re-billing a credit card. A charge of \$25 will apply for all non-sufficient fund checks. Checks not in U.S. funds will be returned. You are not considered a registered attendee until payment has been successfully processed.

EASY WAYS TO REGISTER

MAIL - Send your form with payment to: NARPM[®] National, 638 Independence Parkway, Suite 100, Chesapeake, VA 23320.

FAX - Send your signed form with payment to 866-466-2776. Please do not mail the original.

ONLINE - Visit www.narpm.org and login to the Internet Member Services (IMS) section.