

LEADERSHIP
BY *example*

NARPM® 2012 Annual Convention and Trade Show

Exhibitor Prospectus | Sponsorship Brochure

October 17 - 19, 2012
Hyatt Regency Crystal City
Arlington, VA





WELCOME

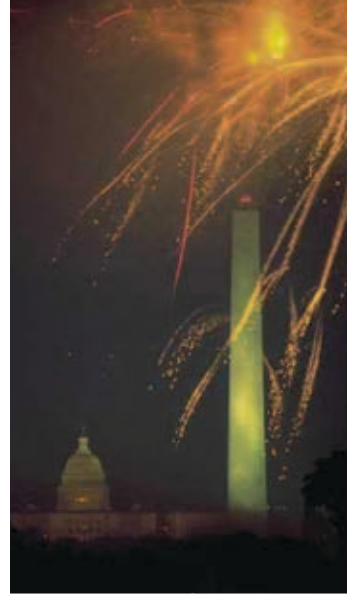
We hope you will join us in Arlington, Virginia at the 24th Annual National Association of Residential Property Managers Convention and Trade Show, October 17-19, 2012.

LEADERSHIP BY *example*

This is a great opportunity to meet and introduce your company to over 500 residential property managers throughout the United States who are the primary decision-makers in their companies. Sign up early to ensure you will be able to showcase your products and services – booth space is assigned on a first-come, first-served basis.



Let us know if you're attending, look out for event details, and connect with NARPM® members on Facebook at www.facebook.com/narpmnational.





Event Location

Our 2012 Annual Convention and Trade Show will be at the Hyatt Regency Crystal City.

The address of the hotel is 2799 Jefferson Davis Highway, Arlington, VA 22202.

ABOUT THE HOTEL

The Hyatt Regency Crystal City is conveniently located and is serviced by two major airports – Reagan National Airport and Dulles International Airport. The hotel is located along the Potomac River and is convenient to both Old Town Alexandria and Washington, DC. The Hyatt Regency Crystal City is close to the DC Metro System and thus is surrounded by the finest shopping and historic attractions in the country.

The Hyatt Regency Crystal City is a full service hotel that boasts a complimentary shuttle to/from Reagan National Airport and the Crystal City Metro station, 24 hour complimentary health club, and if you book within the NARPM® room block, complimentary internet access in your sleep room.



RESERVATIONS

Convention attendees will enjoy the special NARPM® rate of \$215.00 per night single/double plus tax. The special rate is available for up to three days before the start of the convention and three days after, on a space available basis – so plan now to stay a few extra days and experience “LEADERSHIP by Example” in the #1 destination in Virginia!

To make your reservation call the hotel directly at **402-592-6464** and tell the reservation agent you are with the National Association of Residential Property Managers. To get this great rate **you must make your reservation by September 24, 2012** so call now! Rooms are sold on a first come basis. While the room block is active until September 24th **rooms at this rate will not be available when the room block is filled.** Be sure to check with the hotel when you make your reservation regarding deposits, cancellation policy and the current check-in and check-out time.

CONVENTION DRESS

Appropriate dress for all parts of the NARPM® Convention (except the optional Gala which is casual to nice) is business casual. Remember that hotel room temperatures vary greatly, especially in an exhibit hall, so please dress accordingly.

FOR ADDITIONAL INFORMATION CONTACT:

National Association of Residential Property Managers – Carla Earnest, cearnest@narpm.org
638 Independence Parkway, Suite 100
Chesapeake, Virginia 23320
Phone: 800-782-3452
FAX: 866-466-2776 Website: www.NARPM.org



Exhibitor Services



Alliance Exposition Services is the decorator for the Trade Show. You can call them at 703-424-4739 for information or check on their products and services at www.Alliance-Exposition.com. A full Exhibitor Services Manual will be **emailed** to you after we have received your signed and **paid** booth contract. Using the information in the manual you can order materials, arrange for electrical and get all the information you need to have a successful show. **It is very important that you list the appropriate person and their email address as the pre-convention contact – this is the person who will receive the exhibitor kit.** Please note that the hotel will not receive freight sent to individuals.

EXHIBIT INFORMATION



The exhibits will be in Independence A & B at the Hyatt Regency Hotel. The booth size is 8' x 10' and is piped and draped. Each booth will have one 6' table and 2 chairs if requested. Additional furniture is available from the exhibit hall decorator. Each exhibit is entitled to have up to four booth representatives. A full convention registration for booth representatives is available at a reduced rate of \$250 for NARPM® members and \$350 for non-members.

All booths will be assigned on a first contracted with payment in full, first served basis. A full listing of exhibit hours is on page 8. Please consult the exhibit diagram on page 14 and note your three top choices of booth location on your contract (See pages 15-17.)

Note: Prior authorization from NARPM® headquarters must be obtained in order to distribute food or drink from your booth.



EXHIBIT BOOTH FEES

	<u>One Booth</u>	<u>Additional Booths (each)</u>
NARPM® Affiliate Member	\$ 850	\$ 500
NARPM® Local Affiliate Members*	\$1,100	\$ 500
Non-Member**	\$ 1,500	\$1,100

* Local Affiliate Members are companies who are members of a NARPM® Chapter but not National.

**Call the NARPM® office for information and an application to become a NARPM® Affiliate Member and get cost savings immediately for this Trade Show.

LEADERSHIP BY *example*

If this convention is cancelled for any reason, the liability of NARPM® to the exhibitor is limited to the return of the exhibit fee.





Hours

Every effort has been made in the scheduling of exhibit times to give exhibitors the maximum amount of exposure to convention attendees in the shortest amount of time. Setup is conveniently scheduled for Tuesday afternoon and Wednesday morning and tear down is Friday afternoon.

DOOR PRIZES

Prize drawings always create interest, and we encourage you to have a prize. Prizes and the wildly popular NARPM® 50/50 raffle will be given away during the last session on Friday in the exhibit hall to maximize interest.

SETUP

Decorator setup time:	Tuesday, October 16, 2012	8:00 am – 4:30 pm
Exhibitor Move-in:	Tuesday, October 16, 2012	2:00 pm – 4:30 pm
	Wednesday, October 17, 2012	8:00 am – 3:00 pm
Exhibitor Move-out:	Friday, October 19, 2012	3:00 pm*

**Please note that events occur in the Exhibit Hall until 3:00 pm. Early tear down will not be allowed.*

TENTATIVE EXHIBIT HOURS

Wednesday, October 17, 2012

Grand Opening & Reception 6:00 pm – 9:00 pm

Thursday, October 18, 2012

Breakfast with Vendors 7:15 am – 8:45 am

Coffee & Snack with Vendors 4:30 pm – 6:00 pm

Friday, October 19, 2012

Breakfast with Vendors 7:30 am – 9:15 am

Exhibitor Door Prizes, Affiliate of the Year, Award 50/50 Raffle 1:30 pm – 3:00 pm



Special Events

TUESDAY, OCTOBER 16, 2012

President's Celebration (6:00 – 10:00 pm)

Prior to the opening of the convention, attendees are invited to join NARPM® President Jayci Grana, MPM® RMP®, for a "LEADERSHIP by *Example*" Celebration. This is a ticketed event and additional details and registration form will be provided in the Convention Brochure due to be mailed in the spring, or you may call NARPM® Headquarters for more information.

WEDNESDAY, OCTOBER 17, 2012

Exhibit Hall Grand Opening and Reception (6:00 – 9:00 pm)

Our Grand Opening of the Exhibits and Opening Reception will be held on Wednesday, October 17, from 6:00 – 9:00 pm. The ribbon cutting for the Trade Show will be performed by the 2012 NARPM® President, the 2012 Convention Chair and the 2011 Affiliate Member of the Year.


FRIDAY, OCTOBER 19, 2012

NARPM® "LEADERSHIP by *Example*" Gala and Dinner (6:00 – 10:00 pm)

Friday evening convention attendees will gather at the hotel from 6:00 – 10:00 pm for a relaxing evening of fun and networking. There will be a cash bar reception and a dinner with special entertainment. Additional details will be in the Convention Brochure due to be mailed in the spring. There is an additional fee for this optional event.

Sponsorship Opportunities

When your company becomes a NARPM® sponsor, you get your message and product in front of the decision-makers of our membership – your potential customers. Keep in mind, as you review the various sponsorship levels, just how important this exposure could be to your business. For additional details, email conventioninfo@narpm.org.

		Platinum Sponsor \$10,000	Gold Sponsor \$7,500	Silver Sponsor \$5,000	Bronze Sponsor \$3,000
		 indicates sold out sponsorships			
General Benefits	Full convention registrations	2	2	2	1
	Tickets to Friday night gala	2			
	Exhibit booth spaces	4	2	1	1
	Luncheon introduction/presentation	✓	✓		
	Two hours of meeting space on one day	✓	✓		
	Pre-convention mailing labels	✓	✓	✓	✓
	Post-convention mailing labels	✓	✓	✓	✓
Print and Web Media	Full page ad in on-site program	✓	✓		
	Half page ad in on-site program			✓	
	Business card size ad in on-site program				✓
	Logo on all promotional e-mails	✓	✓	✓	✓
	Logo and link on NARPM® website	✓	✓	✓	✓
Promotional and Marketing	Logo on badge lanyards	✓			
	Logo on tote bags	✓	✓		
	Company brochure in welcome packets	✓	✓	✓	✓
	Company banner placement on-site	✓	✓	✓	



PRESIDENT'S CELEBRATION SPONSOR | \$3,500 – Limit 3 sponsorships

On Tuesday, October 16, 2012, convention attendees will join NARPM® President, Jayci Grana at a very special celebration – “LEADERSHIP by *Example*” at the Washington National Zoo! Sponsoring this very well attended event is a great chance to showcase your company information and get to know your customers in a relaxed fun atmosphere.

Benefits of sponsorship include:

- Two (2) tickets to the event
- Company logo on the event tickets
- Company logo on all signage and promotional emails; special recognition in the convention on-site program
- An opportunity to distribute a promotional piece or give away to the attendees on the buses to the event

NARPM®'S BUSINESS DEVELOPMENT SPONSOR | \$2,000

On Wednesday, October 17, 2012, a half-day educational session with renowned speaker Kivi Bernhard will be held to focus on business development strategies. The session will be held on-site at the Hyatt Regency Crystal City.

Benefits of sponsoring this event include:

- Two (2) tickets to the session
- Two (2) tickets to the Friday night gala event
- Company Logo on all signage and promotional emails.

Additional Marketing

Get your message in front of hundreds of property management professionals!

ATTENDEE MAILING LABELS

To assist in your marketing efforts, you may purchase attendee mailing labels for pre-convention and/or post-convention marketing mailings. Pre-convention mailing list will be sent after the early bird registration deadline, approximately 30 days prior to Convention and post-convention mailing labels are sent 30 days after the convention. The price for either is \$75 for NARPM® members and \$150 for non-members and is only available to companies exhibiting at the trade show.

BANNERS

Renting space for a banner is an additional advertising opportunity available to you. The rate is \$300 for NARPM® members and \$400 for non-members. The hotel will hang your company banner in a space designated by NARPM® for the duration of the convention. Size is limited to 3' x 6' long and is allocated on a first come, first served basis. Space is limited so don't miss this great opportunity to get your name in front of all Convention attendees. **You will be responsible** for retrieving the banner from the hotel after the trade show ends on Friday, October 19, 2012.

WELCOME BAGS

You may also purchase the opportunity to insert your promotional piece into the NARPM® convention welcome bags. You are limited to one piece of collateral that is no bigger than 8 ½" wide x 11" long. The fee is \$150 for NARPM® Members and \$300 for non-members. The estimated number of bags is 600 and the collateral must be shipped directly to NARPM® Headquarters no later than **September 24, 2012**.

ADDITIONAL INFORMATION

Additional information regarding mailing labels, banners and advertising opportunities in the Pre-Convention brochure and On-Site Convention Program is available by contacting NARPM® at 800-782-3452 or visiting our website at www.NARPM.org.



LOGO SPECIFICATIONS

Logos should be submitted as soon as sponsorship has been processed and approved. Please send a full color, 300 dpi or better image, preferably in EPS format. TIF and JPG logos will also be accepted if an EPS is unavailable.

LEADERSHIP
BY example

ON-SITE PROGRAM AD SPECIFICATIONS

All artwork should be black & white, 300 dpi or better and sent as an EPS, PDF or TIF file attachment. Files should include all original and native artwork. Fonts should be converted to outlines to ensure proper display.

Full page size	4.5" W x 7.5" H
Half page size	4.5" W x 3.75" H
Business card	3.5" W x 2" H

Contact publications@narpm.org with questions on logo / ad specifications.



EXHIBIT HALL FLOORPLAN

24th Annual Convention & Trade Show

October 17-19, 2012

Independence Ballroom

Hyatt Regency Crystal City

Arlington, VA

- = Partner
- = Sponsor
- = Exhibitor

Exhibitor Contract 2012

NARPM® SPONSOR/EXHIBITOR CONTRACT

Company _____

Pre-Convention Contact Name _____

Email of Pre-Convention Contact _____

Please note that the exhibitor kit will be sent to the person listed as the Pre-Convention Contact.

Mailing Address _____

City/State/Zip _____

Phone _____ FAX _____

I, the undersigned, have read the Exhibitor Terms, Conditions, and Rules for Exhibiting and agree to abide by the same.

Signature _____

Date _____

Sponsor Registration – Please check the appropriate level requested and then complete the company information section. You may purchase additional booth spaces by completing the Exhibitor section.

- | | |
|---|---------|
| <input type="checkbox"/> Gold Level Sponsorship | \$7,500 |
| <input type="checkbox"/> Silver Level Sponsorship | \$5,000 |
| <input type="checkbox"/> Bronze Level Sponsorship | \$3,000 |
| <input type="checkbox"/> President's Celebration Sponsor (Limit 3 sponsorships) | \$3,500 |
| <input type="checkbox"/> Business Development Sponsor | \$2,000 |

Additional Marketing – Please check any additional marketing opportunities of interest (see page 12) and then complete the company information section.

- | | | |
|--------------------------------|---|---|
| Banner Rental | <input type="checkbox"/> \$300 – Member | <input type="checkbox"/> \$400 – Non-member |
| Pre-convention Mailing Labels | <input type="checkbox"/> \$75 – Member | <input type="checkbox"/> \$150 – Non-member |
| Post-convention Mailing Labels | <input type="checkbox"/> \$75 – Member | <input type="checkbox"/> \$150 – Non-member |
| Welcome Bag Insert | <input type="checkbox"/> \$150 – Member | <input type="checkbox"/> \$300 – Non-member |

(Continued next page)

(SPONSOR/EXHIBITOR CONTRACT 2012 CONT.)

Exhibitor Registration

Space will be provided on a first-contracted with payment in full, first-served basis and you will be notified of your booth assignment. Signed contract must be received by **August 6, 2012**, in order to be listed in the Convention On-Site Program. **Exhibitor understands there will be a charge for electrical power, telephone, drayage, booth furniture, special decorations, shipping, and storage handling with the hotel or decorating company.**

	One Booth	Additional Booth (each)
<input type="checkbox"/> NARPM® Affiliate Member	\$ 850	\$ 500
<input type="checkbox"/> NARPM® Local Affiliate Member*	\$1,100	\$ 500
<input type="checkbox"/> Nonmember	\$1,500	\$1,100

Booth Quantity _____ \$ _____

* Local Affiliate Members are companies who are members of a NARPM® Chapter but not National.

Company Information – Booth Selection – Additional Tickets

Refer to the floorplan (on page 14) and list your top 3 choices for Booth Location (booth assignment is on a first-paid, first-assigned basis)

(1) _____ (2) _____ (3) _____

We will need one 6' table and 2 chairs Yes No

Company Products/Service description and indicate any competing companies you prefer not to be next to: _____

Exhibitor Door Prize (given Friday afternoon) Yes No

Prize _____

Booth Personnel (There is a limit of four (4) Booth Personnel per booth.)

The booth price includes the reception on Wednesday evening, and breakfast on Thursday and Friday. Full convention registrations are available for booth personnel at the price of \$250 for NARPM® members and \$350 non-members.

Please provide BOOTH PERSONNEL name(s). Include fee for any booth worker desiring full Convention registration. **Changes or additions of booth personnel after September 17, 2012 will result in a service charge of \$25 per badge processed – this includes changes made onsite.** (President’s Celebration and Friday Gala are separate ticket items and are not included

PLEASE MAKE A COPY OF THIS CONTRACT FOR YOUR RECORDS.

in the convention registration fee or the booth fee. Contact headquarters for questions regarding these events.)

Booth Personnel:

- 1. _____ \$ _____
- 2. _____ \$ _____
- 3. _____ \$ _____
- 4. _____ \$ _____

You may purchase Lunch Tickets for booth personnel who are not attending the full convention as well as tickets to the President's Celebration and Friday Gala. (Lunches are included in full convention registration.) Indicate number of tickets to be purchased and include charges with payment.

		Member	Non-member	
Thursday Lunch	_____ Quantity x	\$40	\$60	\$ _____
Friday Lunch	_____ Quantity x	\$40	\$60	\$ _____
President's Celebration	_____ Quantity x	\$99	\$125	\$ _____
Friday Gala	_____ Quantity x	\$75	\$90	\$ _____

TOTAL PAYMENT ENCLOSED \$ _____

Payment Information

Check

I have enclosed a check payable to NARPM® in the amount of \$ _____

Check # _____ Date _____

MasterCard Visa AmEx Discover

Cardholder Name (Print) _____

Cardholder Address _____

City/State/Zip _____

Phone _____

I authorize NARPM® to charge my credit card in the amount of \$ _____

Authorized Signature _____ Date _____

----- All information below this line will be shredded. -----

Card Number _____ Expiration Date _____

Cancellation Clause: Cancellation by the Exhibitor after August 6, 2012, obligates the Exhibitor to full payment of the rental. No refunds will be made after this date. If written cancellation is received prior to August 6, 2012, a full refund will be issued minus a \$50 service charge.

**Please make a copy of this form for your records. Return this form with payment to:
NARPM® Headquarters
638 Independence Parkway, Suite 100 • Chesapeake, Virginia 23320
Phone 800-782-3452 • FAX 866-466-2776**

TERMS, CONDITIONS & RULES FOR EXHIBITING AT A NARPM® TRADE SHOW

For purposes below, “Management” shall mean the National Association of Residential Property Managers and “Exhibit Site” shall mean the Hyatt Regency Crystal City. It is stipulated that each exhibitor subscribe to the following rules and that their representatives will comply.

1. PURPOSE OF EXHIBITION –

This Exhibition is an integral part of the 2012 NARPM® Annual Convention. To assure that the Exhibition will further the above purpose, admission to the display floor is limited to qualified persons. Since the primary purpose of the Association is to educate delegates on products and services of the Exhibitor, emphasis on all exhibits shall be to fully describe uses of products and services offered by the Exhibitor. This shall include display of all products and services offered. Exhibits must not be in violation of the Association’s policies and code of ethics. While acknowledging the value of explaining cost of products and services to delegates, the Association maintains the Exhibitor does not dispense or sell any services, products, or devices merely for profit.

2. INDEMNITY AND LIMITATION OF LIABILITY –

Neither NARPM® nor any division of NARPM®, nor the Exhibit Site, nor any of their officers, agents, employees, or other representatives, shall be held liable for, and they are hereby released from liability for any damage, loss, harm, or injury to the person or property of the Exhibitor or any of its officers, agents, employees, or other representatives, resulting from water, accident, or any other cause. The Exhibitor shall indemnify, defend, and protect Management and the Exhibit Site, and save Management and the Exhibit Site harmless from any and all claims, demands, suits, liability damages, losses, costs, attorney’s fees, and expenses of part of the Exhibitor or its officers, agents, employees, or other representatives. It is the responsibility of the Exhibitor to maintain proper insurance coverage for its property and liability. It is understood that NARPM®, the Hyatt Regency Crystal City and all staff, agents, and representatives are harmless from any claims arising from the products given to the attendees during the Exhibition.

3. ASSIGNMENT OF EXHIBIT SPACE –

Management shall assign the Exhibit Space to the Exhibitor for the period of the Exhibit, provided the Exhibit Site is made available to Management, on a first priority receipt of the enclosed contract. Such assignment is made for the period of this Exhibit only and does not imply that the same or similar space be held or offered for future exhibits. Every effort will be made to respect the Exhibitor’s space choices whenever possible, but Management’s decision will be final. Management reserves the right to

transfer assignment when such action is deemed to be in the best interest of the total Exhibition. Management reserves the right to withdraw its acceptance of this contract if it determines, in its sole discretion that the Exhibitor is not eligible to participate or the Exhibitor’s product is not eligible to be displayed in this Exhibit.

4. USE OF EXHIBIT SPACE –

An Exhibitor shall not assign to a third party its rights here-under to the Exhibit Space or any portion thereof without the written consent of the Management, which it may withhold at its sole discretion. If such consent is given, the Exhibitor shall assume full responsibility for the conduct of the assignee and all its representatives, and the Exhibitor shall not charge its assignee more than a proportionate share of the exhibit fee based upon the amount of Exhibit Space assigned.

5. INSTALLATION –

It is explicitly agreed by the Exhibitor that in the event they fail to install their products in assigned Exhibit Space or fail to remit payment for required space rental at the time specified, Management shall have the right to take possession of said space and lease same or any part thereof to such parties and upon such terms and conditions as it may deem proper.

6. DISPLAYS, DECORATIONS, AND MUSIC –

Merchandise, signs, decorations or display fixtures shall not be pasted, taped, nailed, or tacked to walls. No Exhibit, merchandise or equipment shall be left in any aisle, but shall be confined to Exhibit Space. No signs or advertising devices shall be displayed outside Exhibit Space or project above or beyond limits of Exhibit Space. Advertising material or signs of firms other than those that have engaged space is prohibited. Exhibitors who play any form of copyrighted music in their exhibit or private meetings during this event, are required to be licensed by either or both the American Society of Composers, Authors and Publishers (ASCAP) and/or Broadcast Music, Inc. (BMI). Exhibition producers, the association sponsor and facility management independently and severally disclaim any licensing responsibility for public performance of unlicensed music by exhibitors during this event.

7. FIRE REGULATIONS –

Exhibitor shall not pack merchandise in paper, straw, excelsior or any other readily flammable material. All cartons stored in the Exhibit Site shall be emptied of contents. Exhibitor shall use no flammable decorations or covering for display fixtures, and all fabrics or other material used for decoration or covering shall be flameproof, if required by local law or ordinances. All wiring

devices and sockets shall be in good condition and meet the requirements of local law. Equipment with engines/motors or gas tanks shall be emptied and battery connections disconnected during display.

8. BOOTH EQUIPMENT AND SERVICES –

Space rental includes: appropriate space – 8' x 10' booth with back wall and side rails; general hotel security; daily maintenance; and general lighting. One 6' table and two chairs are available upon request. Additional furniture and other décor can be ordered from the trade show decorator, Alliance Exposition Services.

9. STORAGE AND PACKING CRATES AND BOXES –

Exhibitor will not be permitted to store packing crates and boxes in the booth or the Exhibit Area during the Exhibit. It is the Exhibitor's responsibility to mark and identify all crates and boxes. Crates not properly marked or identified may be destroyed. No trunks, cases, or packing materials shall be brought into or out of Exhibit Spaces during Exhibit hours. Cartons containing valuables should not include contents on the outside.

10. OBSERVANCE OF LAWS –

Exhibitor shall abide by and observe all laws, rules, regulations, and ordinances of any applicable government authority and all rules of the Exhibit Site.

11. CANCELLATION OR TERMINATION OF EXHIBIT –

If, because of war, fire, strike, Exhibit facility construction or renovation project, government regulation, public catastrophe, Act of God, the public enemy, or any other cause, the Exhibition of any part thereof is prevented from being held, is cancelled by the Management, or the Exhibit Space becomes unavailable, Management, in its sole discretion, shall determine and refund to the Exhibitor, its proportionate share of the aggregate Exhibit fees received that remains after deducting expenses incurred by Management and reasonable compensation to Management, but in no case shall the amount or refund to Exhibitor exceed the amount of the exhibit fee paid. **Cancellation by the Exhibitor after August 6, 2012, obligates the Exhibitor to full payment of the rental. No refunds will be made after this date. If written collation is received prior to August 6, 2012, a full refund will be issued minus a \$50 service charge.**

12. EXHIBITOR CONDUCT –

Exhibitor and its representatives shall not congregate or solicit trade in the aisles. The prior written consent of Management is required for the employment or use of any live model, demonstrator, solicitor, or device for the mechanical reproduction

of sound. Such employment or use shall be confined to the Exhibit Space. Management, in its sole and absolute discretion, may withdraw its consent at any time, in which event Exhibitor shall terminate such activity forthwith. All promotional plans must be submitted to Management for approval. Distribution of pamphlets, brochures, or any advertising matter must be confined to the Exhibit Space. Exhibitor shall refrain from any action that will distract attendees from attendance at the Exhibit during open hours. Exhibitor shall not lead attendees from one Exhibit Space to another or to elevators or escalators. Exhibitor shall not enter into another Exhibitor's space without invitation or when unattended. Exhibitor or any of its representatives shall not conduct itself in a manner offensive to standards of decency or good taste.

13. UNION LABOR –

Exhibitor must comply with all union regulations applicable to setup, dismantling, and display of its exhibits where applicable.

14. ARBITRATION –

Any controversy or claim between the parties hereto arising out of or related to the provisions of the agreement or the breach thereof, shall be settled by arbitration in Chesapeake, Virginia in accordance with the Rules of the American Arbitration Association and judgment upon the award rendered by the Arbitrator may be entered in any court having jurisdiction thereof.

15. JURISDICTION –

Both Management and Exhibitor consent to the jurisdiction of the Virginia District and Appellate Courts and the U.S. District Court for the Hampton Roads District of Virginia, for all purposes in connection with this agreement. The parties agree that review of process may be obtained by registered mail, return receipt requested, within or without the state of Virginia.

16. AGREEMENT TO TERMS, CONDITIONS, AND RULES –

Exhibitor agrees to observe and abide by the foregoing Terms, Conditions, and Rules and by such rules made by Management from time to time for the efficient or safe operation of the Exhibit, including but not limited to, those contained in this contract. In addition to Management's right to close an exhibit and withdraw its acceptance of the Application, Management, in its sole judgment, may refuse to consider for participation in future Exhibits any Exhibitor that violates or fails to abide by all such Terms, Conditions, and Rules.

The foregoing Rules have been formulated in the best interest of Exhibitors. The cooperation of our patrons is requested. All points not covered herein are subject to settlement by the Association.

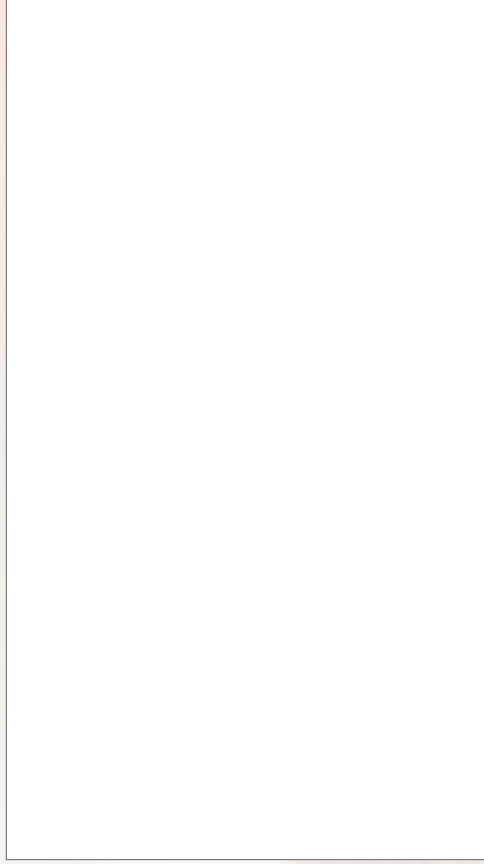


National Association of Residential Property Managers

638 Independence Parkway, Suite 100 | Chesapeake, VA 23320

Prsrt Std
U.S. Postage
PAID
Documentation

This October, the National Association of Residential Property Managers (NARPM®) is going to Arlington (Crystal City), Virginia, conveniently located near the nation's capitol, for their 24th Annual Convention & Trade Show! You will not want to miss the opportunity to introduce your company to over 600 residential property managers from across the globe.



Cover printed on FSC-certified paper with a minimum of 10% post-consumer fiber
Body printed on paper with a minimum of 30% post-consumer fiber