



Thursday, January 23, 2014 (Education & Leadership Training)
Friday, January 24, 2014 (Conference)

Join us for this exciting conference at
The Boar's Head Inn
200 Ednam Drive, Charlottesville, Virginia 22903
<http://www.boarsheadinn.com>

THURSDAY, January 23, 2014

Noon - 3:00 pm **Ethics Class**
(Separate Education registration form. Note: There is an additional cost)

3:00 - 3:30 pm **Break**

3:30 - 5:30 pm **Leadership Training**
(Separate Leadership registration form. Note: This session is Free.)
 NARPM® Southeast Region RVP
 Betsy Morgan, MPM® RMP® &
 NARPM® Executive Director
 Gail S. Phillips, CAE
 will assist in the training of all chapter leaders on their chapter responsibilities and will help them become familiar with NARPM® resources.

FRIDAY, January 24, 2014

8:00 -9:00 am **Registration & Breakfast**
(Included with Conference registration)

9:00 -10:00 am **Opening Session**
 NARPM® Southeast Region RVP
 Betsy Morgan, MPM® RMP® &
 NARPM® Executive Director
 Gail S. Phillips, CAE

10:00 am - Noon **Educational Sessions**

Noon - 1:00 pm **Lunch**
(Included with Conference registration)

1:00 - 4:45 pm **Educational Sessions**

4:45 - 5:00 pm **Closing Session**

PLEASE SEE PAGE 2 FOR A COMPLETE PROGRAM SCHEDULE.

Make your hotel reservations early by calling *The Boar's Head Inn* at 800.476.1988 (Toll Free) or 434.296.2181 and say you are with the Virginia State Chapter of NARPM® Group. You can also make your reservation online at <http://www.boarsheadinn.com/> (The room rate is \$155 per night.)
 Hotel reservation deadline is Monday, January 13, 2014.



National Association of Residential Property Managers
 VIRGINIA STATE CHAPTER

For more information, contact: Traci VanCamp 757.641.1567 or Duke Dodson 804.426.4148 or email: VANARPM@gmail.com



National Association of Residential Property Managers

VIRGINIA STATE CHAPTER

VIRGINIA STATE CHAPTER 2014 CONFERENCE & TRADE SHOW

Friday January 24, 2014

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|-------|----|--------|--|
| 8:00 | to | 9:00AM | REGISTRATION / TRADE SHOW OPEN
Continental Breakfast (Included) and
SPONSORED BY: Robinson's Plumbing & Smoke Detector Man |
| 9:00 | to | 9:15 | Welcome:
2014 Virginia State Chapter President Duke Dodson, MPM® RMP® |
| 9:15 | to | 10:00 | NARPM® Leaders / Executive Director Gail S. Phillips, CAE &
Southeast Regional Vice President Elizabeth "Betsy" Morgan, MPM® RMP® |
| 10:00 | to | 10:45 | David Borden with Property Manager Websites.com
"Smart SEO for Smart Property Managers" |
| 10:45 | to | 11:00 | Break & visit with Vendors |
| 11:00 | to | 12:00 | Katy Richards with HMS & Bruce Davis with River City Insurance
"How Landlords Can Protect Themselves - Home Warranties and Insurance" |
| 12:00 | to | 1:00PM | LUNCH (Included) and SPONSORED BY: HMS & Detector Inspector |
| 1:00 | to | 1:30 | Steve Stein: NARPM® Legislative Update for Property Managers |
| 1:30 | to | 2:00 | Lisa "I Love My Job" Saunders, SEVA 2014 Chapter President
"Taking Your Business HIGHER" |
| 2:00 | to | 2:45 | John Bykowski with Fourandhalf.com
"5 Ways to Grow Your Property Management Company in 2014" |
| 2:45 | to | 3:00 | Break & visit with Vendors |
| 3:00 | to | 3:45 | Chris Barrett with River Bend Property Services
"Advanced HVAC for Property Managers" |
| 3:45 | to | 4:45 | Barrie Bowers with FutureLaw, L.L.C."
"Hot Legal Topics for Property Managers" |
| 4:45 | to | 4:55 | Vendor Drawings and 50/50 Raffle |
| 4:55 | to | 5:00PM | Closing Remarks:
2014 Virginia State Chapter President Duke Dodson, MPM® RMP® |