

Profits Come From Your People Skills...

Do you have what it takes?

My Style Combo:

Why I think it's that combination:

Team Style Combos (spouse, kids, parents, significant others):

Name	Style Combo	Why

Two strengths of my style I'm not taking full advantage of:

- 1.
- 2.

Two ways my people skills are killing my profits:

- 1.
- 2.

Team Style Combos (spouse, kids, parents, significant others):

Name	Style Combo	How to Adapt



My Make More Play More Implementation Plan

Date _____

“The difference between an average income and extraordinary income is...implementation!”

– Bill Glazer, Author of Outrageous Advertising

The **3 things I’m now AWARE of** from today’s session are...

- ① _____

- ② _____

- ③ _____

These are the things I commit to implement...

- ① _____
_____ Will be implemented by: _____
- ② _____
_____ Will be implemented by: _____
- ③ _____
_____ Will be implemented by: _____