

Sacramento, California Education

Location: Bank of Sacramento, 1750 Howe Ave, Sacramento, CA 95825

SELECT COURSE(S)

- ☐ **Marketing | May 22, 2014 | 9:00 am – 4:00 pm | Michelle Horneff-Cohen, MPM® RMP®**
This course provides an overview of the process necessary to market your management business. Marketing techniques such as making presentations to owners, prospecting new contacts, and closing will be discussed. Marketing principles specific to residential property management will also be presented.



Course sponsored by the Sacramento Chapter of NARPM®

Contact: Alexandra Goldthwaite or Shawn Collins,
agoldthwaite@homepointe.com or 916.429.1205 Ext. 121

| CLASS FEES | 6-Hour Course | |
|--------------------|--------------------|-------------------|
| | Before April 22 | After April 22 |
| Member | \$195 | \$250 |
| Non-member | \$295 | \$350 |
| Retake | \$75 | \$150 |
| RMP®/MPM® Designee | \$100 | \$150 |
| Designee Candidate | \$180 | \$250 |

CANCELLATION POLICY

Cancellations must be received in writing. If received by **April 22, 2014**, registrant will receive a full refund less a \$25.00 processing fee. If received **after April 22, 2014**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge.

If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.

REGISTRATION

Name _____
Company _____
Address _____
City/ST/Zip _____
Phone _____
Email _____

METHOD OF PAYMENT

☐ Check enclosed for \$ _____ Chk # _____

☐ Charge my credit card \$ _____

☐ VISA ☐ MC ☐ AMEX ☐ Discover

Name on card _____

Signature _____

----- All information below this line will be shredded. -----

Card # _____ Exp Date _____

FAX or MAIL REGISTRATION FORM TO:

638 Independence Parkway, #100, Chesapeake, VA 23320
P: 800-782-3452 | F: 866-466-2776 | www.narpm.org



National Association of Residential Property Managers