***2019 Washington State Conference***



## **Sponsored By: Washington State Chapter of NARPM**

## **Co-sponsored By: Cascade Real Estate School**

### Preliminary Schedule

***Tuesday, April 16th***

*8:30 am – 9:00 am Registration*

*9:00 am - 4:00 pm Developing Owner Relationships, Vickie Gaskill, MPM*® *RMP® Instructor*

***Wednesday, April 17th***

*8:30 am – 9:00 am Registration*

*9:00 am – 4:00 pm Marketing for Residential Property Management, Kellie Tollifson, MPM*® *RMP® Instructor*

*1:00 pm – 4:00 pm Ethics, Chrysztyna Rowek, MPM*® *RMP® Instructor*

*6:00 pm – 9:00 pm Casino Night at the Davenport - No Host Bar*

***Thursday, April 18th***

*7:30 am – 8:00 am Registration Open*

*8:00 am – 9:45 am Breakfast with Speaker*

*9:45 am – 10:00 am Visit with the Vendors*

*10:00 am – 11:00 am* ***Workshop Session 1***

*A 360 Degree Health Check on Your Business….............................................................……………….……… Deb Newell MPM®*

*Unattended Death in Your Property…………………....................................….....…......……...………………..Lesilie Lemm Baldridge*

Killing the TimeThieves……………………………..........................….……………………………………………………………….…….Steve Diggs

*How to Build A Property Management Supersite…………………………………………………….……………………….…….....Abi Wasserman*

*11:00 am – 11:15 am Visit with the Vendors*

*11:15 am – 12:15 pm* ***Workshop Session 2***

*5 Factors Affecting Tenant Screening Policies ……………………………………………………………………………………….……Rebekah Near*

*Worry Free Money Life……………………………………………….........................................................………..………………Steve Diggs*

Dealing With Unexpected Changes in Personnel.…….……..…..Kellie Tollifson MPM®, Melissa Sharone MPM®, Anne McCawley MPM®

*5 Easy Steps to Solving Any Business Problem………………………………………………………………..………………….…Deb Newell MPM®*

*12:15 pm – 12:30 pm Visit with the Vendors*

*12:30 pm – 2:30 pm* ***Lunch, TED TALK on Legislative Update & 50/50***

*2:30 pm – 2:45 pm Visit with the Vendors*

*2:45 pm – 3:45 pm* ***Workshop Session 3***

Focus on the Owner Interview…………………………………………………….....................................…........Chrysztyna Rowek MPM®

*Great Company Cultures Don’t Happen By Accident..........................................................................……Sarah Laidler RMP®*

Maintenance Nightmares.…………………………………………………............………………………………….........Ned Brandenberger RMP®

Disaster Preparedness………………….……………………………………….………………........……………………………....Simone Ramel-Mckay

*3.45 pm – 4:00 pm Last chance to visit with the Vendors*

*4:00 pm – 5:00 pm* ***Close of Conference, Vendor Prize Giveaways & Table Centerpiece’s***

***Drawing for Free Arizona 2019 NARPM National Registration***

“Return On Relationships”

# Get Your Chance to WIN $100 CASH

***Register by March 15th***

## **And you’ll be entered into our Special**

## **“Early Bird Drawing”**

***Winner will be drawn at breakfast on April 18th***