

# Texas Style Conference Education

Location: Embassy Suites, 5901 N IH-35 , Austin, TX 78723

Location Phone Number: 512.454.8004

## SELECT COURSE(S)

- Marketing | Feb 8, 2017 | 9am – 4pm | Mike Mumford, MPM® RMP®**  
This course provides an overview of the process necessary to market your management business. Marketing techniques such as making presentations to owners, prospecting new contacts, and closing will be discussed. Marketing principles specific to residential property management will also be presented.
- Advanced Risk Management | Feb 8, 2017 | 9am – 4pm | Brian Birdy, MPM® RMP®**  
The course is designed for the owner, leader, or executive of the property management company. There are discussions pertaining to managing risk, understanding laws that affect the real estate manager, items of importance that should be in a policy and procedures manual, how one can structure their business in order to negate some liability, and preparing for a legal situation when necessary.
- Ethics | Feb 9, 2017 | 9am – noon | Steve Crossland, MPM® RMP®**  
*(Required for all members every four years)*  
Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire grievance process.



For more information on NARPM® classes, go to <http://www.narpm.org/education/course-descriptions/>

## Courses sponsored by the Austin Chapter of NARPM®

Contact: Mike Gonzales RMP®, [mike@alpsmgmt.com](mailto:mike@alpsmgmt.com) or 512.794.8171 ext. 218

Fee per Course	6-Hour Course		Ethics
	On or Before Jan 9	After Jan 9	---
Member/ IREM® Member	\$195	\$250	\$45
Non-member	\$295	\$350	\$95
Retake	\$75	\$150	
RMP®/MPM® Designee	\$100	\$150	
Designee Candidate*	\$180	\$250	

### CANCELLATION POLICY

Cancellations must be received in writing. If received by **Jan 9, 2017**, registrant will receive a full refund less a \$25.00 processing fee. If received **after Jan 9, 2017**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge. **If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.**

**In order to receive a certificate of completion, students must achieve a minimum of 70% on the NARPM® exams.**

## REGISTRATION

Name \_\_\_\_\_  
 Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/ST/Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_

- Do you hold a NARPM® designation?  
Please check  RMP®  MPM®
  - Are you a NARPM® Designee Candidate\*?  
Please check  RMPC  MPMC
- \*Candidates get a discounted rate for course registrations.

ClassID=TXSTMKT ClassID=TXSTARM ClassID=TXET2917

## METHOD OF PAYMENT

I would also like to apply for my NARPM® designation at this time. Please charge my credit card:  \$150 RMP®  
 \$250 MPM®  \$95 CSS®  \$95 CRMB  \$95 CMC

- Check enclosed for \$ \_\_\_\_\_ Chk # \_\_\_\_\_
- Charge my credit card \$ \_\_\_\_\_  
 VISA  MC  AMEX  Discover

Name on card \_\_\_\_\_

Signature \_\_\_\_\_

----- All information below this line will be shredded. -----

Card # \_\_\_\_\_

Exp Date \_\_\_\_\_ Security Code \_\_\_\_\_

### NARPM® ANTITRUST STATEMENT

It is the policy of the NARPM® to comply fully with all antitrust laws. The antitrust laws prohibit, among other things, any joint conduct among competitors that could lessen competition in the marketplace. NARPM®'s membership is composed of competitors; they must refrain from discussing competitively sensitive topics, including those related to pricing (such as rates, fees, or costs), individual competitors or specific business transactions, or controlling or allocating markets. NARPM® shall not restrict members' ability to solicit competitors' clients. NARPM® shall not restrict members' ability to advertise for business, provided the advertising is not false, deceptive or otherwise illegal.

## FAX, MAIL or E-MAIL REGISTRATION FORM:

638 Independence Parkway, #100, Chesapeake, VA 23320

P: 800-782-3452 | F: 866-466-2776

E: [educationinfo@narpm.org](mailto:educationinfo@narpm.org)

Or sign up using the Member log-in at [www.narpm.org](http://www.narpm.org)



National Association of Residential Property Managers