

Baltimore/ Washington Chapter Education

Location: Maryland Center for Entrepreneurship - Lattimer/Gold Room, 9250 Bendix Rd, Columbia, MD 21045
 Location Phone Number: 410.313.6550

SELECT COURSE(S)

- Marketing | Sept 12, 2017 | 9am – 4pm | Dave Holt, MPM® RMP®**

Co-sponsored by the Maryland Suburban Chapter

This course provides an overview of the process necessary to market your management business. Marketing techniques such as making presentations to owners, prospecting new contacts, and closing will be discussed. Marketing principles specific to residential property management will also be presented.



Approved 6 Hours of continuing education for Maryland Licensing

For more information on NARPM® classes, go to <http://www.narpm.org/education/course-descriptions/>

Course sponsored by the Baltimore/ Washington Chapter of NARPM®
 Contact: Kim Damewood, kimdamewood@dmgroup.net or 410.884.5393

Fee per Course	6-Hour Course	
	On or Before Aug 14	After Aug 14
Member/ IREM® Member	\$195	\$250
Non-member	\$295	\$350
Retake	\$75	\$150
RMP®/MPM® Designee	\$100	\$150
Designee Candidate*	\$180	\$250

CANCELLATION POLICY

Cancellations must be received in writing. If received by **Aug 14, 2017**, registrant will receive a full refund less a \$25.00 processing fee. If received **after Aug 14, 2017**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge. **If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.**

In order to receive a certificate of completion, students must achieve a minimum of 70% on the NARPM® exams.

REGISTRATION

Name _____
 Company _____
 Address _____
 City/ST/Zip _____
 Phone _____
 Email _____

- Do you hold a NARPM® designation?
 Please check RMP® MPM®
 - Are you a NARPM® Designee Candidate*?
 Please check RMP® MPM®
- *Candidates get a discounted rate for course registrations.*

ClassID=91417VPM

METHOD OF PAYMENT

I would also like to apply for my NARPM® designation at this time. Please charge my credit card: \$150 RMP®
 \$250 MPM® \$95 CSS® \$95 CRMB \$95 CMC

- Check enclosed for \$ _____ Chk # _____
- Charge my credit card \$ _____
 VISA MC AMEX Discover

Name on card _____

Signature _____

----- All information below this line will be shredded. -----

Card # _____

Exp Date _____ Security Code _____

NARPM® ANTITRUST STATEMENT

It is the policy of the NARPM® to comply fully with all antitrust laws. The antitrust laws prohibit, among other things, any joint conduct among competitors that could lessen competition in the marketplace. NARPM®'s membership is composed of competitors; they must refrain from discussing competitively sensitive topics, including those related to pricing (such as rates, fees, or costs), individual competitors or specific business transactions, or controlling or allocating markets. NARPM® shall not restrict members' ability to solicit competitors' clients. NARPM® shall not restrict members' ability to advertise for business, provided the advertising is not false, deceptive or otherwise illegal.

FAX, MAIL or E-MAIL REGISTRATION FORM:

638 Independence Parkway, #100, Chesapeake, VA 23320

P: 800-782-3452 | **F:** 866-466-2776

E: educationinfo@narpm.org

Or sign up using the Member log-in at www.narpm.org



National Association of Residential Property Managers