

NARPM Pensacola Chapter  
Meeting Minutes 1/17/12

Call to Order: 9:08 AM

Attending: Jason McGuire, Brian Hagensick, Tracy Jackson, Beverly Nicholson, Glenn Dorsey, Lanne Goolsby.

Absent: JoAnna Hackett, Mark Downey, Lisa Beard

Previous Minutes- No previous Minutes

Welcome new Board Members

Treasurer Report- Net income \$678.85

\*\* No taxes due for 2011

Approx \$60 in penalties due to state for failure to report for 2 years. Per Brian, we will not use previous CPA who said he had done these reports. Brian has gotten the required document from the state and he will take care of what is required and pay the delinquency fine from NARPM bank.

#### Scheduling

- A. BOD Meetings- 4/17, 7/17, 10/16 (9-11)
- B. Luncheons (4)
  - 1. March- H. Heist any day last week of March- Jordan will be point of contact
  - 2. May (see below)
  - 3. August- Judge Kinsey – Jordan will schedule 3<sup>rd</sup> Tuesday (21st)
  - 4. November- Topic TBD at next meeting
- C. Round Tables
  - 1. Feb 21<sup>st</sup> Round table 11-1 Brown Bag
    - Tenancy Questions
      - Electronic Tenant Payments
      - Handling Difficult Tenants
      - Non-Required Tenant Maintenance
  - 2. May Luncheon
    - Short MLS Discussion to make membership aware of issues
    - Professional Panel on Foreclosure HOA, Associations, Jordan to contact Kerry Ann
  - 3. June- Making Property Management Profitable? TBD
  - 4. September- Move Outs/Deposit Claims/Move Out Issues? TBD

#### PAR Relations

Brief discussion- Glenn, Can we get a NARPM website? Jason to work with National NARPM to get current website working and notify national of new board

Glenn and Tracy to make basic questionnaire for better MLS data entry/reports. Both have been to MLS Committee meetings

Committee Reports

- A. Membership Committee- Lisa Beard – by acclamation
- B. FARPM Liaison- Tracy Jackson - volunteered
- C. Vendor Liaison- Beverly Nicholson – volunteered to work with Lisa

Special Events

- A. Christmas Party 12/14/12 at Fish House
- B. Biloxi Party- 9/21/12 Explore other transportation options
- C. Philanthropy- Manna Food Bank adopted by vote as official philanthropy

Dues

- A. Members \$35
- B. Vendors/Affiliates \$75
- C. Billing- Now

Old Business- None

New Business- \$500 Recruiting grant available along with “NARPM booth” for our use free 1time/year.  
Should we use \$500 and booth for Heist presentation? Yes, by consensus

Adjourn 10:55AM

NARPM Pensacola  
Board Of Directors  
Minutes 4/17/12

Call to Order 9:08 AM

Attending: Jason McGuire, Jordan McDowell, Brian Hagensick, Lanne Goolsby, Lisa Beard, Tracy Jackson, Beverly Nicholson, JoAnna Hackett

Previous Minutes read and approved.

Treasurer's Report read and approved.

Balance \$3978.08

State Dues and License are paid

Filed corporate income taxes state & national

General Discussion: Harry Heist Seminar- Good choice on food selection; well received

A. BOD Meetings Scheduling:

4/17/12 9A-11A

7/17/12 9A-11A

10/16/12 9A-11A

B. Luncheons: Gen Discussion, Speaker Options:

May/June- Brian Birdy- Profitability/Growing Business

Betsy Morgan

Robert Locke

John Bradford

November meeting- Big membership push?

Tracy Jackson to book room May 22<sup>nd</sup> 3-4 hr class/Luncheon

Sept/Oct/Nov bracket TBD at next BOD Meeting

Judge Kinsey August 21<sup>st</sup>, Round table directly after luncheon

General Discussion: Post Cards & Mail outs

C. FL Chapter Liaison Report: Chapter looking for Facebook photos

D. PAR Relations: Ideas for fields for rental sight on MLS, or anything not, send to Tracy Jackson

E. JoAnna to confirm Fish House for December 14<sup>th</sup>

F. Biloxi Trip 14 Sept- Lanne to contact Caddy Wackers and Cheese Wagon. \$3-400?

G. Dues covered on last agenda and on treasurer's report

H. Jason's Secretary to prepare an Affiliate letter

I. Old Business: Motion to \$199 to Harry Heist for Costa Rica Computer Project, approved.

- J. New Business: Ref. Article 5 Section E #3 of Bylaws
  - a. We have a Board Member not participating
  - b. We have someone who wants to serve that can't due to position not being available
  - c. We are here to serve the membership
  - d. Jordon McDowell Motions to remove Mark Downey from the Board (passed)
  - e. Lisa Beard to Invite Scarlett Graves to participate in next BOD meeting

Meeting Adjourned 10:26AM

NARPM Pensacola  
Board Of Directors  
Minutes 7/17/12

1. Call to Order 9:08 AM  
Attending: Jason McGuire, Jordan McDowell, Tracy Jackson, JoAnna Hackett, Brian Hagensick, Lanne Goolsby, Lisa Beard, Beverly Nicholson, Glenn Dorsey
2. Previous Minutes read and approved.
3. Treasurer's Report read and approved  
Balance \$3943.89
  - Christmas Party estimated \$800
  - Kinsey Luncheon food only
4. Scheduling
  - a. BOD Meetings- October 16<sup>th</sup> (later amended to the 23<sup>rd</sup>)
  - b. Luncheons
    - i. August 21<sup>st</sup> at 11:30 Judge Kinsey: Food arrangements to be made by Jason/Scenic 90 Tonya to mail out invites, and reminders to [joannahackett@yahoo.com](mailto:joannahackett@yahoo.com). Sponsors ideas: FL Rental Ads, Rainbow Carpet Cleaning, Pro-Clean, Doodlebuggers. Need \$300  
Pass out survey at Kinsey luncheon for Topics
    - ii. September 18<sup>th</sup> Round table 9A-11A
    - iii. November 13<sup>th</sup> Round table 9A-11A
5. Committee Reports
  - a. Membership
    - i. Discussion: Membership Drive for Kinsey \$500 grant from NARPM available. Jason McGuire to get info together for qualifications. \$10 local membership if they sign up for Kinsey, must be a member of Nationals. 50/50 Raffle at each meeting
    - ii. Affiliates: New Affiliates Heist and Rainbow
    - iii. Florida Chapter Liaison: Conference call today, planning for the State Chapter Convention 21 Sept.
    - iv. Websites discussion- 2 current websites, one from National, one from Derrick Gainey. JoAnna to update Facebook page and add Jason as admin
6. PAR Relations
  - a. MLS Progress Report: General discussion- Zones will be disappearing from MLS and we will from here on out use zip codes and/or neighborhoods to define areas.
7. Special Events
  - a. Christmas Party- JoAnna to confirm December 14<sup>th</sup> with Fish House and see if they have our Banner
  - b. Biloxi Trip
    - i. General Discussion-August 24<sup>th</sup>
    - ii. Tour bus v/s Rentable Bus- mention at Kinsey Luncheon. Tracy to see about a rental bus
  - c. National Convention Reminder- General Discussion
    - i. October 17-19 Arlington, Hyatt Regency Crystal City
    - ii. Group rate for Hotel by Sept 24
    - iii. September 14- Jacksonville Tradeshow
    - iv. September 21<sup>st</sup> - State Tradeshow
8. Dues
  - a. Dues- Everyone up to date
  - b. Affiliates- General Discussion-Ways to better present our affiliates?
    - i. Banner?- Jordan
    - ii. List of Affiliates to be sent out by Brian this afternoon
    - iii. Levels of sponsorship/ Affiliate drive?
9. New Business
  - a. General Discussion- New Disclosures- Unlicensed Practices? Chapter 10
10. Old Business- General Discussion
  - a. President's registration is paid for and a set amount (tbd after Kinsey Luncheon) divided up between other board attending.
11. Adjourn 10:11 AM

NARPM Pensacola Chapter  
Board of Directors  
Minutes 10/23/12

1. Call to Order 9:01 AM

Attending: Jason McGuire, Scarlett Graves, Glenn Dorsey, Tracy Jackson, JoAnna Hackett, Tom Barron, Beverly Nicholson, Lisa Beard Absent: Lanne Goolsby, Jordan McDowell

2. Previous Minutes approved as written.

3. Treasurer Report read and approved.

4. Scheduling

- a. Christmas Party- December 14<sup>th</sup>, Fish House 3PM
- b. January BoD Meeting will be January 15<sup>th</sup>, 9A, Topics TBD

5. Motion to Elect 2013 BoD approved-

President: Tracy Jackson

President Elect: Glen Dorsey

Secretary: JoAnna Hackett

Past President: Jason McGuire

5 Directors: Beverly Nicholson

Lisa Beard

Tom Barron

Scarlett Graves

Lanne Goolsby

6. Committee Meetings

- a. Membership 41 Members
- b. Affiliates- low membership- discuss vendor membership drive in 2013
- c. Florida Chapter Liaison- State Conference held at Westin Lake Mary

7. Special Events

- a. NARPM Conferences (Recent)
- b. Regional Conference in Nashville (2013)
- c. Broker/Owner- February (2013)
- d. \$500 Scholarship  
Scout Membership  
Scholarship Application

Motion to offer \$500 Scholarship to a member who has never attended a Regional or State Conferences withdrawn (to be discussed in 2013)

8. Dues- Removal of unpaid members
9. Old Business: Pass Motion that was emailed. Up to \$1500 Authorized for registration expense reimbursement for current Board members
10. New Business- None
11. Adjourn 9:59A