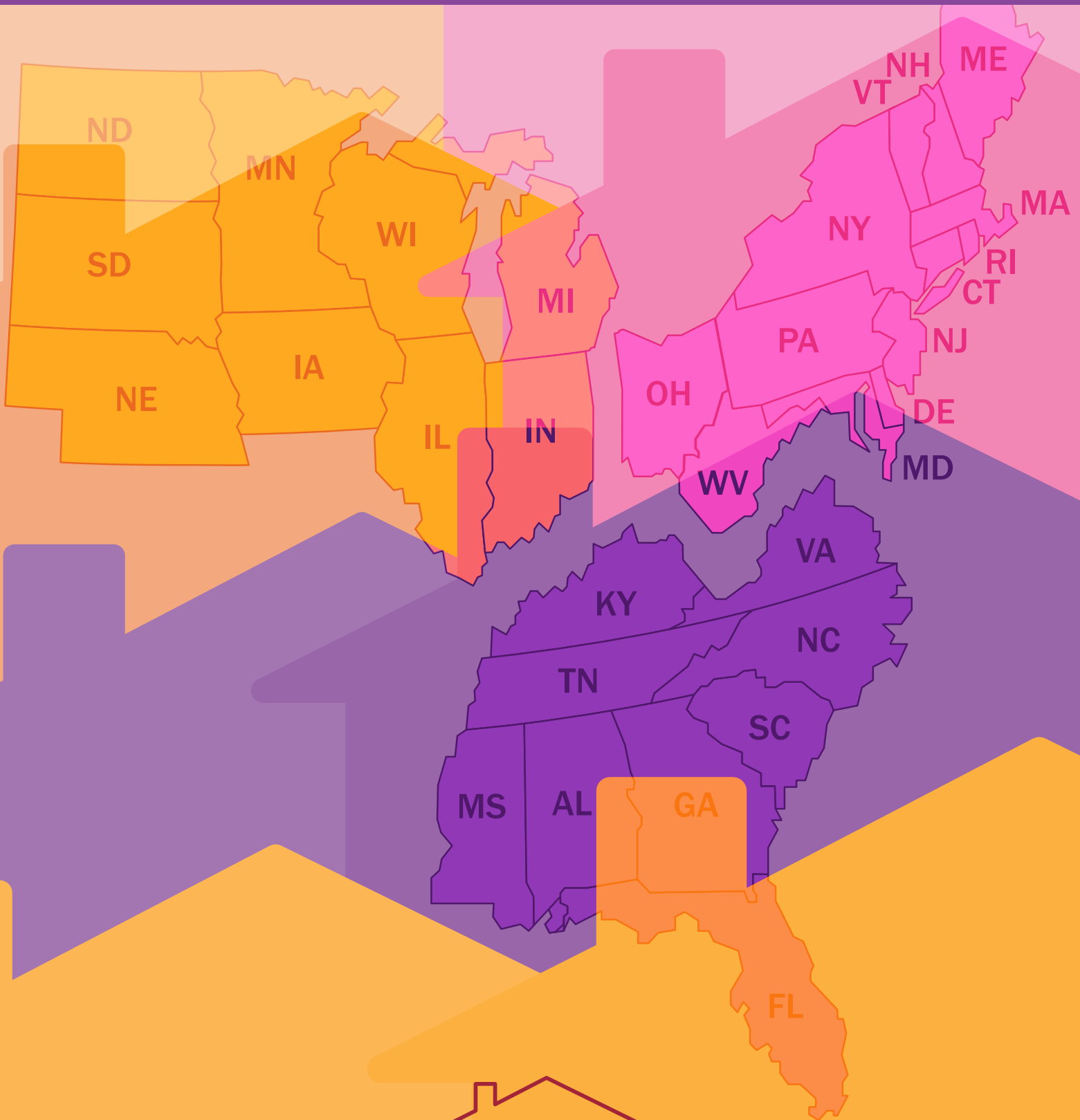


2013 REGIONAL CONFERENCE



National Association of Residential Property Managers

E A S T E R N R E G I O N

Eastern Regional Conference Education

Location: Union Station Hotel, 1001 Broadway, Nashville, TN 37203
Phone: 615.726.1001

SELECT COURSE(S)

- Personnel Procedures Advanced** | Mar. 27, 2013 | 9:00 am – 4:00 pm | Kittredge Garren, MPM® RMP®
The main course objective for this class will be to expand on key elements of an effective personnel plan for the residential property management company.
- NARPM® 101** | Mar. 27, 2013 | 9:00 am – 4:00 pm | Robert Locke, MPM® RMP®
This program will help students with the basic issues of leasing and managing residential properties.
- Owner Client Essentials** | Mar. 28, 2013 | 9:00 am – 4:00 pm | Betsy Morgan, MPM® RMP®
The objective of this course will deal with managing the prospect, securing the client and the property, servicing your client and closing out the relationship well.
- Ethics** | Mar. 28, 2013 | 1:00 pm – 4:00 pm | Scott Abernathy, MPM® RMP®
(This three-hour course is required by NARPM® for all members every four years.) Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire grievance process. The case study method makes an interesting course.



Contact: Alicia Brim, RMP®, brim44@aol.com or 615.371.1544

CLASS FEES	6-Hour Course		Ethics	NARPM® 101
	Before Feb 28	After Feb 28	----	----
Member	\$195	\$250	\$45	\$99
Non-member	\$295	\$350	\$95	\$99
Retake	\$75	\$150	\$45	\$99
RMP®/MPM® Designee	\$100	\$150	\$45	\$99
Designee Candidate	\$180	\$250	\$45	\$99

CANCELLATION POLICY

Cancellations must be received in writing. If received by **February 28, 2013**, registrant will receive a full refund less a \$25.00 processing fee. If received **after February 28, 2013**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge.

If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.

REGISTRATION

Name _____
Company _____
Address _____
City/ST/Zip _____
Phone _____
Email _____

METHOD OF PAYMENT

Check enclosed for \$ _____ Chk # _____
 Charge my credit card \$ _____
 VISA MC AMEX Discover
Name on card _____
Signature _____
----- All information below this line will be shredded. -----
Card # _____ Exp Date _____

FAX or MAIL REGISTRATION FORM TO:

638 Independence Parkway, #100, Chesapeake, VA 23320
P: 800-782-3452 | F: 866-466-2776 | www.narpm.org



National Association of Residential Property Managers

NARPM® Eastern Regional
Pre-Conference
March 28, 2013
“The Keys to Success”

Pre-Conference Schedule

Application & pricing is attached for the pre-conference classes listed below:

- *Personnel Procedures Advanced | Mar. 27, 2013 | 9:00 am – 4:00 pm | Kittredge Garren, MPM® RMP®** The main course objective for this class will be to expand on key elements of an effective personnel plan for the residential property management company.
- *NARPM® 101 | Mar. 27, 2013 | 9:00 am – 4:00 pm | Robert Locke, MPM® RMP®** This program will help students with the basic issues of leasing and managing residential properties.
- *Owner Client Essentials | Mar. 28, 2013 | 9:00 am – 4:00 pm | Betsy Morgan, MPM® RMP®** The objective of this course will deal with managing the prospect, securing the client and the property, servicing your client and closing out the relationship well.
- *Ethics | Mar. 28, 2013 | 9:00 pm – 12:00 pm | Scott Abernathy, MPM® RMP®** (This three-hour course is required by NARPM® for all members every four years.) Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® *Code of Ethics* will be reviewed as well as the entire grievance process. The case study method makes an interesting course.

* Additional fee to take these classes

Location:

Union Station Hotel
1001 Broadway
Nashville, TN 37203
615.726.1001

ROOMS at Union Station are SOLD OUT

NARPM® Eastern Regional
March 28 & 29, 2013
“The Keys to Success”

Conference Schedule

Application and pricing is attached for conference day
Day 1

- 8:00 am Registration Opens – Vendors check in
- 12:15 – 1:15 State Chapter Meetings**
Location will be announced by state chapters
- Virginia State Chapter Meeting
 - Florida State Chapter Meeting
- 1:30-4:30 Leadership Tool Box – All Chapter Leaders are invited**
- 4:30 – 6:30 Vendor Reception**
Cash Bar with light finger foods and networking
- 7:00-10:00 Offsite Party at “The Honky Tonk”**

DAY 2

- 7:30 Registration Opens – visit with vendors**
- 8:00 – 9:00 Breakfast with guest Coach Burt**
- 9:00 – 10:00 Break-outs #1**
- Internet Marketing in Plain English - Alex Osenenko
 - Biggest Mistakes New Property Managers Make - Robert Locke, MPM® RMP®
 - Methlabs - Chief Franklin
- 10:00 – 10:30 Break/Visit with Vendors**
- 10:30 – 11:30 Break outs #2**
- Biggest Mistakes New Property Managers Make - Robert Locke, MPM® RMP®
 - Protecting Your Company From Tenants and Owners - Michelle Brassard, RMP®
 - Time Productivity and Profit – Brian Deignan, Appfolio
- 11:45 – 1:00 Lunch**
NARPM® President James Emory Tungsvik, MPM® RMP®
Southeast Region Vice President John Bradford, MPM® RMP®
- 1:00– 2:00 Break outs #3**
- Property Manager Websites - Dave Borden
 - How to Blog and Tweet Effectively - Rachel Albertson
 - Protecting Your Company From Tenants and Owners - Michelle Brassard, RMP®
- 2:00 – 2:15 Break/Visit with Vendors**
- 2:15- 3:15 Break outs #4**
- Rental Property Inspections- Brian Birdy, MPM® RMP®
 - Internet Marketing in Plain English - Alex Osenenko
 - Peeling Apart Your Enterprise Software – How to Put the Pieces Together – Michael Mino, Property Boss
- 3:30 – 4:15 Closing Session** 50/50 and door prizes

Regional Convention & Retreat Registration 2013

1 REGISTRATION INFORMATION *(please type or print)*

Name: _____ Name for badge: _____

Company Name: _____ Title: _____

Address/P.O. Box: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____ E-mail: _____

Check your designation(s): CSS® RMP® MPM® CRMC®

Designation candidate: CSS® RMP® MPM® CRMC®

Are you a chapter leader? Yes No If yes, what position? _____

Are you attending Leadership Training? Yes No

2 SELECT A CONVENTION OR RETREAT

Northwest Regional Pacific Southwest Regional

April 19-20
Tacoma, WA

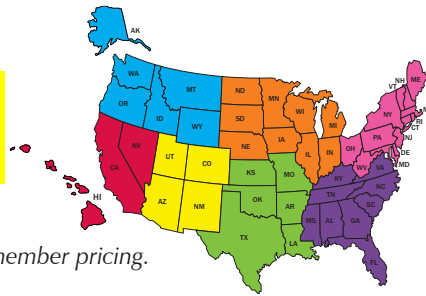
February 21
Las Vegas, NV

Central Regional

May 23-24
Chicago, IL

Eastern Regional

March 28-29
Nashville, TN



3 REGISTRATION FEES

IREM® members check here to receive NARPM® member pricing.

	Members	Members	Non-members	Non-members
	Early Bird Discount 30-Day Postmark	Less Than 30-Day Postmark	Early Bird Discount 30-Day Postmark	Less Than 30-Day Postmark
<input type="checkbox"/> Each Entire Convention	\$100	\$125	\$150	\$175
<input type="checkbox"/> Eastern Regional Off-site Party at Honky Tonk	\$ 10	\$ 10	\$ 10	\$ 10
<input type="checkbox"/> Central Regional Off-site Party at Gino's East	\$ 40	\$ 40	\$ 40	\$ 40
<input type="checkbox"/> Northwest Regional Off-site Event - Car Museum	\$ 65	\$ 65	\$ 65	\$ 65

Special event ticket information will be e-mailed to all registrants for purchase prior to the event.

4 EDUCATION CLASSES Do you plan to take any education classes? Yes No

Have you submitted separate EDUCATION REGISTRATION FORM? Yes No

5 ARE YOU APPLYING FOR NARPM® MEMBERSHIP? Yes No Already a Member

6 TOTAL FEES \$ _____

7 METHOD OF PAYMENT

Check # _____, payable to NARPM®, enclosed for total fees amount listed above.

Please charge my Visa MasterCard Discover American Express for total amount above.

Cardholder Name: _____ Signature: _____

I authorize NARPM® to charge my credit card.

-----All information below will be shredded.-----

Card Number: _____ Exp. Date: _____ Security Code: _____



National Association of Residential Property Managers

Are you a current NARPM® member?

Yes No

Is this your first NARPM® event?

Yes No

SPECIAL ASSISTANCE

I will require special assistance

I have special dietary needs

Specify: _____

REGISTRATION DEADLINES

Early Bird registrations **must** be postmarked or faxed by 11:00 pm Eastern Time 30 days prior to the event. Less than 30 days prior to the event, send the higher fee shown. **Do not** send registration to National two weeks prior to the event. Instead, register on-site at the event.

JOIN & REGISTER

Not yet a member? You can become a NARPM® member and register for the convention at the reduced member rate. Check "Yes" at the "Are you applying for membership?" option at left and submit the appropriate membership application with this form. Applications can be found online at www.narpm.org/join.

CANCELLATION POLICIES

If this event is cancelled for any reason, the liability of NARPM® to the registrant is limited to the return of the registration fee. A necessary rescheduling of the event, as approved by the NARPM® Board, does not constitute a cancellation.

Event cancellations must be received in writing. If cancellation is received 30 days prior to the event, there will be a full refund less a \$25 processing fee. If cancellation is received 15-29 days prior to the event, there will be a 50% refund. **There is NO refund if cancellation is 1-14 days prior to the event.**

MONETARY POLICIES

A \$25 processing fee will be charged for re-billing a credit card. A charge of \$25 will apply for all non-sufficient fund checks. Checks not in U.S. funds will be returned. You are not considered a registered attendee until payment has been successfully processed.

EASY WAYS TO REGISTER

MAIL - Send your form with payment to: NARPM® National, 638 Independence Parkway, Suite 100, Chesapeake, VA 23320.

FAX - Send your signed form with payment to 866-466-2776. Please do not mail the original.

ONLINE - Visit www.narpm.org and login to the Internet Member Services (IMS) section.