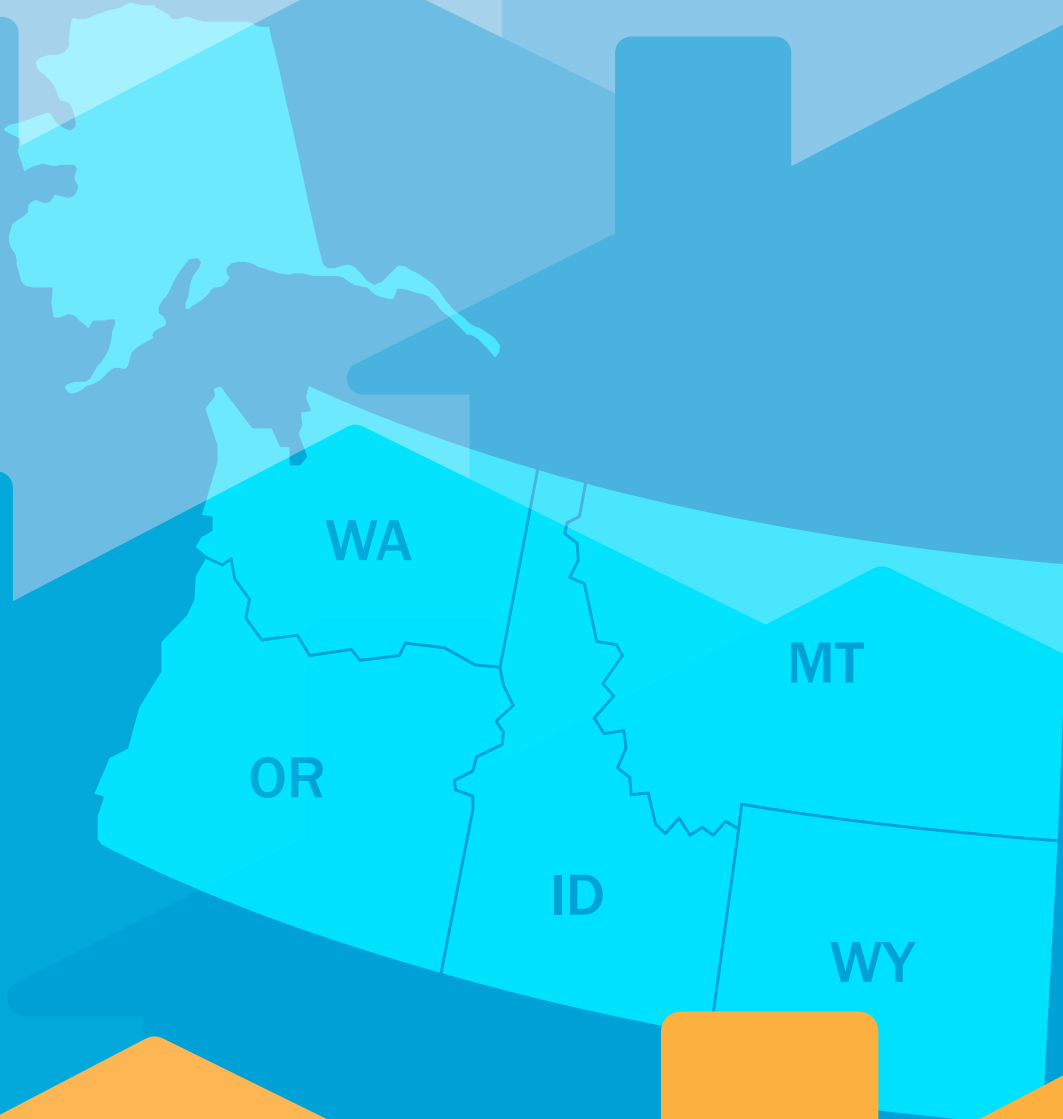


# 2014 REGIONAL CONFERENCE



National Association of Residential Property Managers  
N O R T H W E S T R E G I O N

# Northwest Regional Conference Education

Location: Embassy Suites Portland - Washington Square, 9000 SW Washington Square Road, Tigard, OR 97223  
 Location Phone Number: 503.644.4000

## SELECT COURSE(S)

- Owner/Client Relations Advanced | May 15, 2014 | 9:00 am – 4:00 pm | Vickie Gaskill, MPM® RMP®**  
 The objectives of this course are to look at and understand the elements of a Management Agreement, learn about developing policies and procedures for your company, discuss how to handle conflicts, and understanding the owner / broker risk. *The school's fee for 6 clock hours is \$50.00. (a \$10.00 dollar savings per member for the conference)*
- Personnel Procedures Advanced | May 15, 2014 | 9:00 am – 4:00 pm | Sylvia Hill, MPM® RMP®**  
 The main course objective for this class will be to expand on key elements of an effective personnel plan for the residential property management company. *The school's fee for 6 clock hours is \$50.00. (a \$10.00 dollar savings per member for the conference)*
- Ethics | May 16, 2014 | 9:00 am – 12:00 pm | Vickie Gaskill, MPM® RMP®**  
 Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire grievance process. The case study method makes an interesting course. *The school's fee for 3 clock hours is \$20.00 (a \$10.00 dollar savings per member for the conference)*



Note: Washington State continuing education clock hours are available at the NARPM® Northwest Regional Conference. The fees must be paid at the door by cash or check. See class info above for fees. Please make checks payable to Cascade Real Estate School.

CLASS FEES	6-Hour Course		Ethics
	Before Apr 30	After Apr 30	-----
Member	\$195	\$250	\$45
Non-member	\$295	\$350	\$95
Retake	\$75	\$150	\$45
RMP®/MPM® Designee	\$100	\$150	\$45
Designee Candidate	\$180	\$250	\$45

## CANCELLATION POLICY

Cancellations must be received in writing. If received by **April 30, 2014**, registrant will receive a full refund less a \$25.00 processing fee. If received **after April 30, 2014**, a 50% refund will be issued. No refunds will be made on the day of class; however, the registration fee can be applied to a later class, with a \$25.00 transfer charge.

**If course is cancelled because a minimum of 10 registrations have not been met or for any other reason, tuition paid will be fully refundable. All courses are subject to cancellation by NARPM®.**

## REGISTRATION

Name \_\_\_\_\_  
 Company \_\_\_\_\_  
 Address \_\_\_\_\_  
 City/ST/Zip \_\_\_\_\_  
 Phone \_\_\_\_\_  
 Email \_\_\_\_\_

## METHOD OF PAYMENT

Check enclosed for \$ \_\_\_\_\_ Chk # \_\_\_\_\_

Charge my credit card \$ \_\_\_\_\_

VISA     MC     AMEX     Discover

Name on card \_\_\_\_\_

Signature \_\_\_\_\_

----- All information below this line will be shredded. -----

Card # \_\_\_\_\_ Exp Date \_\_\_\_\_

## FAX or MAIL REGISTRATION FORM TO:

638 Independence Parkway, #100, Chesapeake, VA 23320  
**P:** 800-782-3452 | **F:** 866-466-2776 | [www.narpm.org](http://www.narpm.org)



National Association of Residential Property Managers

**NARPM® NorthwestRegional**  
**May 16-17, 2014**  
**“The Foundation of Property Management”**

**Conference Schedule**

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**May 16**

- 1:00-4:30 PM     **Registration Opens** – Vendor check in
- 1:30-4:30 PM     **Leadership Tool Box** – All Chapter Leaders are invited
- 4:30-6:30 PM     **Vendor Reception**  
Cash Bar with light finger foods and networking

**May 17**

- 7:00-7:55 AM     **Breakfast with the Vendors**
- 8:00-9:00 AM     **Guest Speaker – Brad Upton**
- 9:05-10:05 AM     **Breakout Sessions #1**
- **The Path to Becoming a CRMC®** -- Panel: James Emory Tungsvik MPM® RMP®; Marc Banner, MPM® RMP®; Troy Rappold, MPM® RMP®
  - **PM Boot Camp** – Chrysztyna Perry, MPM® RMP®
  - **Key to Productivity: How to Get Better Results with Less Stress** – Eric Bessett, RMP®
- 10:05-10:35 AM     **Break/Visit with Vendors**
- 10:35-11:35 AM     **Breakout Sessions #2**
- **Learn 4 Steps to Growing Continual Income in your Business through Other People’s IRAs** – Bill Gulas
  - **Taking the Trouble out of Security Deposit Disputes** – Kellie Tollifson, MPM® RMP®
  - **10 Simple Technology Tools that your Office should Use Daily** – representative from Happy Inspector
- 11:35 AM-Noon     **Visit with Vendors**
- Noon-1:30 PM     **Lunch**  
**NARPM® President Stephen D. Foster, MPM® RMP® CCIM**
- 1:30-3:00 PM     **Breakout Sessions #3**
- **Adapting to the Changing Economy** -- Owner Panel from 4 States: Sherrie Featherly, RMP®, MT; Nicholas Cook, ID
  - **Working with Different Personality Types**
  - **Social Media/Advertising** – Alex Osenenko, Fourandhalf.com
- 3:00-3:15 PM     **Visit with Vendors**
- 3:15-4:30 PM     **Closing Session** – Tickets of Opportunity and door prizes  
With remarks by **Northwest RVP Leeann Ghiglione, MPM® RMP®**
- 5:30 PM             **Transport** to Punch Bowl
- 6:00-9:00 PM     **Off-Site Event – Punch Bowl Social**  
340 SW Morrison Ave  
(Pioneer Place, Third Floor Rotunda)

# Regional Conference Registration

# 2014

## 1 REGISTRATION INFORMATION *(please type or print)*

Name: \_\_\_\_\_ Name for badge: \_\_\_\_\_

Company Name: \_\_\_\_\_ Title: \_\_\_\_\_

Address/P.O. Box: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Are you a Vendor/Affiliate?  Yes  No \*You cannot attend unless you are exhibiting.

Do you have a real estate license?  Yes  No If yes, please attach a copy.

Are you a Broker/Owner?  Yes  No

Are you a Chapter Leader?  Yes  No If yes, what position? \_\_\_\_\_

Are you attending Leadership Training?  Yes  No

## 2 SELECT CONFERENCE(S)

**Northwest Regional**

May 16-17  
Portland, OR

**Pacific Southwest Regional**

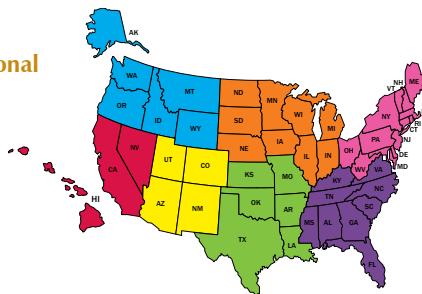
February 27  
Las Vegas, NV

**Central Regional**

February 6-7  
Austin, TX

**Eastern Regional**

April 24-25  
Baltimore, MD



## 3 REGISTRATION FEES

IREM® members check here to receive NARPM® member pricing.

	PROFESSIONAL MEMBERS			ASSOCIATE MEMBERS			NON-MEMBERS		
	Early Bird 30-Day Postmark	Less Than 30-Day Postmark	Onsite Registration	Early Bird 30-Day Postmark	Less Than 30-Day Postmark	Onsite Registration	Early Bird 30-Day Postmark	Less Than 30-Day Postmark	Onsite Registration
<input type="checkbox"/> Each Conference	\$100	\$125	\$150	\$125	\$150	\$200	\$150	\$200	\$250
<input type="checkbox"/> East Offsite - 4/24 <b>Power Plant Live!</b>	<del>\$ 20</del>	<del>\$ 30</del>	<del>\$ 30</del>	<del>\$ 20</del>	<del>\$ 30</del>	<del>\$ 30</del>	<del>\$ 20</del>	<del>\$ 30</del>	<del>\$ 30</del>
<input type="checkbox"/> East Offsite - 4/25 <b>Baltimore Orioles</b>	<del>\$ 50</del>	<del>\$ 60</del>	<del>\$ 60</del>	<del>\$ 50</del>	<del>\$ 60</del>	<del>\$ 60</del>	<del>\$ 50</del>	<del>\$ 60</del>	<del>\$ 60</del>
<input type="checkbox"/> East Offsite <b>Combo</b>	<del>\$ 65</del>	<del>\$ 85</del>	<del>\$ 85</del>	<del>\$ 65</del>	<del>\$ 85</del>	<del>\$ 85</del>	<del>\$ 65</del>	<del>\$ 85</del>	<del>\$ 85</del>
<input type="checkbox"/> NW Offsite - 5/17 <b>Punch Bowl Social</b>	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75	\$ 75

**4 EDUCATION CLASSES** Do you plan to take any education classes?  Yes  No

Have you submitted separate EDUCATION REGISTRATION FORM?  Yes  No

**5 ARE YOU APPLYING FOR NARPM® MEMBERSHIP?**  Yes  No  Already a Member

**6 TOTAL FEES** \$ \_\_\_\_\_

## 7 METHOD OF PAYMENT

Check # \_\_\_\_\_, payable to NARPM®, enclosed for total fees amount listed above.

Please charge my  Visa  MasterCard  Discover  American Express for total amount above.

Cardholder Name: \_\_\_\_\_ Signature: \_\_\_\_\_

I authorize NARPM® to charge my credit card.

-----All information below will be shredded.-----

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Security Code: \_\_\_\_\_



National Association of Residential Property Managers

Are you a current NARPM® member?

Yes  No

Is this your first NARPM® event?

Yes  No

## SPECIAL ASSISTANCE

I will require special assistance

I have special dietary needs

Specify: \_\_\_\_\_

## REGISTRATION DEADLINES

Early Bird registrations **must** be postmarked or faxed by 11:00 pm Eastern Time 30 days prior to the event. Less than 30 days prior to the event, send the higher fee shown. **Do not** send registration to National two weeks prior to the event. Instead, register on-site at the event.

## JOIN & REGISTER

Not yet a member? You can become a NARPM® member and register for the convention at the reduced member rate. Check "Yes" at the "Are you applying for membership?" option at left and submit the appropriate membership application with this form. Applications can be found online at [www.narpm.org/join](http://www.narpm.org/join).

## CANCELLATION POLICIES

If this event is cancelled for any reason, the liability of NARPM® to the registrant is limited to the return of the registration fee. A necessary rescheduling of the event, as approved by the NARPM® Board, does not constitute a cancellation.

Event cancellations must be received in writing.

If cancellation is received 30 days prior to the event, there will be a full refund less a \$25 processing fee. If cancellation is received 15-29 days prior to the event, there will be a 50% refund. **There is NO refund if cancellation is 1-14 days prior to the event.**

## MONETARY POLICIES

A \$25 processing fee will be charged for re-billing a credit card. A charge of \$25 will apply for all non-sufficient fund checks. Checks not in U.S. funds will be returned. You are not considered a registered attendee until payment has been successfully processed.

## EASY WAYS TO REGISTER

**MAIL** - Send your form with payment to: NARPM® National, 638 Independence Parkway, Suite 100, Chesapeake, VA 23320.

**FAX** - Send your signed form with payment to 866-466-2776. Please do not mail the original.

**ONLINE** - Visit [www.narpm.org](http://www.narpm.org) and login to the Internet Member Services (IMS) section.