

SCHEDULE OF EVENTS

MONDAY, OCTOBER 20, 2014

8:00 am – 3:00 pm NARPM® Owner/Client Essentials Class *

8:00 am – 3:00 pm NARPM® Habitability Standards and Maintenance Class *

8:00 am – 5:00 pm NARPM® Board Meeting (*all attendees invited to meeting*)

TUESDAY, OCTOBER 21, 2014

9:30 am – 2:00 pm Past Presidents' Charity Curling Tournament
(*leave hotel at 9:30 am and curling begins at 10:00 am*) *

8:00 am – 3:00 pm NARPM® 101 Class *

8:00 am – 3:00 pm NARPM® Risk Management Advanced Class *

9:00 am – 11:30 am Registration Open

1:00 pm – 5:30 pm Registration Open

4:45 pm – 9:30 pm Offsite President's Celebration – An evening at the iconic Mall of America – ticketed event (*leave hotel 4:30 pm*) *

WEDNESDAY, OCTOBER 22, 2014

7:30 am – 8:30 am Committee Meetings

7:00 am – 10:00 am NARPM® Ethics Class *

8:00 am – 6:00 pm Registration Open

8:30 am – 10:00 am First-Time Attendee Welcome/Orientation & Coffee

10:00 am – 2:30 pm NARPM® Business Leader Development Session with Mike Paton *
(*includes lunch*)

2:30 pm – 3:30 pm State Chapter Meetings (Virginia, Florida, CALNARPM)

3:45 pm – 5:30 pm **Opening General Session** with Scott Christopher

5:30 pm – 8:30 pm Exhibit Hall Grand Opening/Trade Show and Reception

THURSDAY, OCTOBER 23, 2014

7:00 am – 2:00 pm Registration Open

7:00 am – 8:45 am Breakfast with Exhibitors (Continental buffet)

8:00 am – 8:45 am Regional Meetings – assigned to breakout rooms

8:45 am – 10:00 am General Session with HUD Expert Donna Hanbery

10:00 am – 10:30 am Coffee break with Exhibitors

10:30 am – 11:45 am Workshop Sessions 1-4

- ① True Colors ■
- ② Post-Move Out Collections – Rent Recovery ■ ■
- ③ The What, Why and Hows of NARPM® Designations ■ ■
- ④ Reacting to a Changing Sales Market ■

11:45 am – 1:15 pm Luncheon with Membership Awards Program & Vendor Recognition

Suggested Tracks: ■ All Members; ■ Broker/Owners;
■ Property Managers; ■ Support Staff

* Additional fee to attend.

1:30 pm – 2:45 pm

Workshop Sessions 5-8

- ⑤ Five Ways to Grow Your Company ■
- ⑥ It's All About The Team! ■ ■
- ⑦ Attracting the Modern Renter ■
- ⑧ The World is Going Mobile ■

3:00 pm – 4:15 pm

Workshop Sessions 9-12

- ⑨ Taking the Trouble out of Security Deposits ■
- ⑩ Business Development Strategies – Tips for Closing New Clients ■
- ⑪ Make Your "One in a Million" Count ■
- ⑫ Are You a NARPM® Next Generation Professional (NGP)? ■

4:15 pm – 5:45 pm

Coffee & Snack with Exhibitors

FRIDAY, OCTOBER 24, 2014

7:30 am – 2:00 pm Registration

7:30 am – 9:00 am Breakfast with Exhibitors

9:00 am – 10:00 am General Session – Economic Forecast with Toby Madden

10:00 am – 10:30 am Coffee with Exhibitors

10:30 am – 11:45 am Workshop Sessions 13-16

- ⑬ Back To Business Basics ■
- ⑭ Don't Turn Away Those Foreign Dollars ■
- ⑮ Managing with Metrics – What Numbers Can Tell You About Your Business ■
- ⑯ Smart SEO for Smart Property Managers ■

Noon – 1:45 pm Lunch with NARPM® Annual Business Meeting & Swearing in of the 2015 NARPM® Board of Directors

1:30 pm Trade Show closes

2:00 pm – 3:15 pm Workshop Sessions 17-20

- ⑰ - ⑳ Build your FOUNDATION of Property Management by Building your Learning Power with your Past National Presidents! ■

3:30 pm – 4:45 pm Closing General Session – Mark Kreditor, MPM® RMP®

4:45 pm 50/50 Tickets of Opportunity

6:00 pm – 10:00 pm Dinner and Designation Program and Introduction of the 2015 NARPM® President *

Suggested Tracks: ■ All Members; ■ Broker/Owners;
■ Property Managers; ■ Support Staff

* Additional fee to attend.