

2015 Pacific Islands Regional Conference

Monday and Tuesday, June 8 - 9, 2015

Location: Japanese Cultural Center of Hawaii,
2454 S. Beretania Street, 5th Floor, Honolulu, HI 96826



Regional Conference • Monday, June 8, 2015 • 8:00 am - 4:00 pm

Cost: \$75.00 NARPM® Members \$99.00 Non-Members

Includes: Breakfast pastries, 3 course buffet lunch

Brian Birdy, MPM®

"Communicating with Owners - Selling Yourself and Your Company"

In this session we will discuss the importance of the initial conversation with a prospective Owner. We will also touch on the importance of knowing things like your company's strengths, your competition, and your clients, as well as the things you need to make yourself the clear choice for every owner with whom you speak.

Bart Sturzl, MPM® & Andy Propst, MPM®

"Running an Effective and Efficient Property Management Company - Ten Things that will Make your Business More Streamlined"

Join two of NARPM®'s most dynamic property managers in an interactive session about ways to improve your company's efficiency and effectiveness. NARPM®'s President-Elect, Bart Sturzl, MPM® and current National President, Andy Propst, MPM® will share their ideas and concepts with everyone in what will be a 90 minute in-depth property management presentation.

Gail Phillips, CAE

"Getting the Most out of your NARPM® Membership and How to Give Back"

NARPM® is a valuable investment for all Property Managers. Are you getting the maximum return on your investment? Spend a few minutes with NARPM®'s Executive Director, Gail Phillips, CAE - learn tips that will assist in growing your understanding of property management and determine ways that you can give back to the industry.

Andy Propst, MPM®

"NARPM® - Today's Long Range View of NARPM® - Where it is, Where it's going and How it can make you a better Property Manager"

Enjoy a buffet lunch while listening to NARPM® 2015 National President, Andy Propst, MPM®. Andy will share his perspective on the organization and how NARPM® has and will continue to evolve and benefit professional property managers nationwide.

Stephanie Vernon

"Attracting the Modern Renter"

Learn how technology is changing the way we deal with potential renters. Find out how you can improve the way you interact with the public in advertising, listing, scheduling and overall communications. Bring your business into the 21st Century and let technology be your friend.

Robert Cravalho

"How Assessing Behavioral Style Can Help in Your Business"

Learn how to use behavioral assessment tools to better understand yourself and others. Investigate ways to handle situations where interpersonal relationships are involved. These skills can help you to relate to others in particular circumstances - whether in business or in your personal life.

NARPM® Ethics • Tuesday, June 9, 2015 • 11:30 am - 3:30 pm

Cost: \$45.00 for NARPM® Members, \$95.00 for Non-Members, + \$10 CE Fee

Includes: Bento lunch

Brian Birdy, MPM®

"NARPM® Ethics"

Are you ethical? You may be surprised at the pitfalls. This course will cover the basics of ethical behavior in your property management business. The NARPM® Code of Ethics will be reviewed as well as the entire NARPM® grievance process. The case study method makes an interesting course, as one that is required every 4 years for NARPM® Professional members. This course is also approved for Hawaii Continuing Education credits of 3 hours.

Registration

NARPM® - Oahu Chapter • 2015 Pacific Islands Regional Conference

Company:				
Address:				
Phone:		Fax:		Email:
Name as it appears on Real Estate License	RE license #	NARPM® member?	Conference Fee Member: \$75 Non-Member: \$99	CE Fee (\$10)
1.	RB / RS -	Yes / No	\$	\$
2.	RB / RS -	Yes / No	\$	\$
3.	RB / RS -	Yes / No	\$	\$
4.	RB / RS -	Yes / No	\$	\$
5.	RB / RS -	Yes / No	\$	\$
**Please make checks payable to "NARPM - Oahu Chapter"			\$	\$
Check # _____		TOTAL PAID (Conference Fee + CE Fee): \$ _____		

CREDIT CARD PAYMENT INFORMATION:

Please add **\$5.00 per person** convenience fee for credit card payments:

TOTAL: (Conference fee + CE fee + \$5.00 per person): \$ _____

<input type="checkbox"/> VISA <input type="checkbox"/> MasterCard <small>Charges processed by Hawaii Association of REALTORS®</small>	Name of Payer (Fill in this section ONLY if paying by credit card):
Card Number: _____ Exp Date: _____ CVC: _____ <small>(Last 3 digits on back side of card, on signature line)</small>	Address: _____ City: _____ State: _____ Zip: _____
Amount to Charge \$ _____ Authorized Signature: _____	Phone: _____ Fax: _____

For NARPM® Ethics Class on June 9, 2015, fill out the attached class registration form and mail to:

NARPM®, 638 Independence Parkway, #100, Chesapeake, VA 23320 or fax to (866) 466-2776

CE credit for the NARPM Ethics class (\$10 payment due at door, if not paid with this registration form)

- **In order to receive CE credit, you must be on time and attend the entire session.**
- **You will NOT receive CE credit without payment.**

Cancellation policy: Cancellations must be received in writing. If received by May 29, 2015, registrant will receive a full refund less a **\$20.00 processing fee**. No refunds after May 29, 2015.

Inquiries: Website: www.oahu.narpm.org Email: Narpm.Oahu@gmail.com
 Call: **Lurline Johnson**, Property Profiles, Inc., (808) 741-1180, lur@pro808.com
Laurene Young, Young Hawaii Homes, Inc., (808) 754-4005, laurene@younghawaiihomes.com

Mail or Fax Registration to:

Hawaii Association of REALTORS®, Attn: NARPM Seminar

1259 A'ala Street, Suite 301 • Honolulu, Hawaii 96817 • Fax: (808) 737-4977 • Phone: (808) 733-7060