



National Association of Residential Property Managers

2017 Chapter Excellence Award Worksheet

Covers 12 month period January 1 through December 31 of the award year

This is ONLY a worksheet. All Chapter Excellence information must be completed through the website at: docs.narpm.org

E-mail questions to one of the volunteers: kdm@partnersmgmt.com
Or phone: 404-876-8700 (Eastern Time Zone)

Chapters must have 30 or more points to submit an application.

Three (3) Awards for top points will be given based on size of chapters. Small chapter award for less than 49 members; medium chapter award for 50-124 members; and large chapter award for 125 and over members.

The NARPM® **Chapter Excellence Award** is earned by the activities a chapter accomplishes. It is requested, but not required, that all chapters complete and submit this application annually and that the President-Elect do this.

To qualify the application MUST be received no later than the last day of March, following the award year, (no extensions will be granted). Chapter Excellence awards will be presented at the Annual Convention the following year of award period.

All Chapter Excellence applications must be completed through the website at: docs.narpm.org

E-mail questions to one of the volunteers: kdm@partnersmgmt.com
Or phone: 404-876-8700 (Eastern Time Zone)

The following reports are to be used as back-up and attached to this application and are available from the National website at:

<https://www.narpm.org/members/tools/chapter-services/chapter-excellence-compliance-awards/>
New Member Recruiter list; list of CRMC® Candidate and CRMC® designees; PAC Contributors;
Leadership Conference attendee list; Convention Attendee list

Notes to All Applicants:

- 1) All questions cover the period from January 1, through December 31, unless specified otherwise.
- 2) Back-up information/documentation should be underlined or highlighted appropriately, marked in upper corner with the corresponding question number, and included in numerical order. Zip files, or one PDF attachments can be used as uploads rather than individual documents.
- 3) *Be sure that highlights are clearly visible in scanned documents for upload. All information must be legible and any items that are not legible will be subtracted from the total points*
- 4) *The Chapters who apply and are qualified for the award with 30 or more points will be announced to all members in the second quarter after the award year. The Top Awards will presented at the Annual Convention. The Award for "Chapter of the Year" will be presented to two chapters, depending on size, with the highest point total after review. Three (3) Awards for top points will be given based on size of chapters. Small chapter award for less than 49 members; medium chapter award for 50-124 members; and large chapter award for 125 and over members. New Chapters are eligible to receive Chapter Excellence and the New Chapter of the Year Award.*
- 5) Provide accurate and specific back-up supported information. Points will be deducted for incorrect information/back-up/totals. For all answers, be prepared to explain back-up information.
- 6) Review of the application is usually done within 14 days of the deadline for Award. Sometimes the reviewer(s) of applications has questions or needs clarification about the back-up information, please be sure that the person who is knowledgeable about the application is readily available. In any event, if adjustments are needed, the reviewing person will make appropriate adjustments and these adjustments will be final.
- 7) Information relating to points on applications is confidential and is not available to people other than the Chapter Excellence volunteers, National staff, and a limited number of NARPM® leadership.
- 8) Whenever points are claimed, be sure that the back-up information shows clearly that the chapter is entitled to the points claimed.
- 9) All reviews, revisions, deductions, adjustments, interpretations and other determinations relating to this application are at the sole discretion of NARPM® and are not controvertible.
- 10) This application is for chapter related activities, not for the efforts of individual chapter members.
- 11) References to "*members*" in this application shall mean Professional, Associate, Support Staff, and Life members of individual chapters as listed in back-up information from question 1.
- 12) Submit backup documents for each question number as listed on the upload site. If a conflict between paper application and upload exists, follow upload instructions.
- 13) Broker/Owner Retreat is not counted in Chapter Excellence Awards as it is not open to all members.

Application Questions:

(Required)

MEMBERSHIP: Fifty-five (55) points available in this category

1. Enter the number of the following types of members as of December 31 of the award year:
 - Professional members
 - Associate members
 - Support staff members
 - Life members
 - Combined total number of members

Attach lists from the website (<https://www.narpm.org/members/tools/chapter-services/member-reports/chapters/member-roster/>) Ensure that the lists contain type of membership for each member. Enter the number of affiliate member's as of December 31, of the award year. Attach a complete list. If the lists are not attached this application will be disqualified.

Does the state in which the chapter is located have continuing education requirement for licensing?

2. Provide list of all new members for your chapter as of December 31 of the award year. A list of new members can be obtained on the website (<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-joined-since-yyyy-mm-dd/>) Chapter numbers can be found in column U). Earn points for the percentage of new members compared to existing members (take number of new members and divide by prior year member numbers will give you the percentage of growth).

Number of New Members added to Chapter:

3 – 9%	1 point
10 – 14%	2 points
15 – 19%	3 points
20 – 24%	4 points
25% +	5 points

3. Three (3) points for your chapter meeting 90% retention of membership after national dues billing (March 10). See spreadsheet and highlight your chapter name and goal that was met.
4. Five (5) points if as of December 31, Chapter has an active affiliate program that encourages vendors to join chapter. If yes, supply list of local affiliates and add five (5) points.

Number of affiliate members:

5. **Six** points each for starting and mentoring a new chapter and three points for mentoring a struggling chapter. Include letters from the leader(s) of the chapter(s) mentored detailing your efforts. Mentoring means substantial on-going effort that results in starting a chapter and/or helping a struggling chapter succeed. Twelve (12) points available.
6. **Two** points per service for providing a community service project as a group effort. Provide copy of evidence of the event and the service provided. This does not include just raising money for a donation but rather a project that involves chapter members. Six (6) points available.
7. **One** point for each member who participated in the New Member Recruitment program during the application year. Obtain list from the website and highlight names (<https://www.narpm.org/members/tools/chapter-services/chapter-excellence-compliance-awards/>). Five (5) points available.
8. Percentage of members who attended the NARPM Annual Convention during the award year. Obtain copy of convention attendees from the website in zip folder and highlight names of those in attendance. (<https://www.narpm.org/members/tools/chapter-services/chapter-excellence-compliance-awards/>)
- Number of members in attendance:
- | | |
|--------|-----------|
| 1-9% | 3 points |
| 10-19% | 4 points |
| 20-24% | 5 points |
| 25-30% | 6 points |
| 30%+ | 10 points |
9. Percentage of members who attended a NARPM State(s) Conferences during the award year. Submit a copy of conference attendees list and highlight names of those in attendance. Name and date of conference must on attendee list.
- Number of members in attendance: _____
- | | |
|--------|-----------|
| 1-9% | 3 points |
| 10-19% | 4 points |
| 20-24% | 5 points |
| 25-30% | 6 points |
| 30%+ | 10 points |
10. Three points per grant a chapter applied for and used. Information on chapter grants can be obtained at https://www.narpm.org/docs/chapter-services/chapter_success_guide.pdf on page (on page 73). Provide evidence of use. Nine (9) points available.
11. Award points if your chapter has instituted the New Member Mentor program at the Chapter level. Upload copies of all completed checklist from mentor program in the one upload slot to show all new members in this program. (<https://www.narpm.org/join/membership-benefits/>)
- Number of New Members Mentored:
- | | |
|--------|----------|
| 21-30% | 1 point |
| 31-40% | 2 points |
| 41-50% | 3 points |
| 51%+ | 4 points |

EDUCATION: Fifty (50) points available in this category

12. **Two** points for each chapter-sponsored NARPM® 6/8 hour educational course. Provide copy of course flyer. Not applicable if points are taken with other questions within the application. Twenty (20) points available.
13. **Two** points for each chapter-sponsored educational course that is not a NARPM® 6/8 hour educational course. **Award three** points if the course is approved for required state continuing education (CE) hours for license renewal. **Award three** points if state has no Continuing Education requirements and provide documentation from state licensing division that shows no CE or license required. Provide copy of course flyer and mark CE information. Not eligible points if education is used with other questions within the application. Minimum course length –1 hour. Twenty (20) points available.
14. **Three** points for each function arranged and performed with another chapter and/or another real estate related association such as educational courses or other business related opportunity. Provide copy of applicable flyer or other demonstrative information. Not eligible if education points are used with other questions within the application. Six (6) points available.
15. **One** point for each regular membership meeting that discussed/reviewed the NARPM® Code of Ethics. A meeting must include speaker, panel, or round table, be held for a special purpose or other educational/business opportunity, and is not a “course” as referred to in questions #6, #7 or #9. **One** point per meeting. Submit copy of meeting agenda showing ethics discussion item and meeting topic. Six (6) points available.
16. Percentage of members who are candidates for the RMP® and/or MPM® designations as of December 31, of the award year. Applicants must have officially applied for the designation and paid the required fee. Chapters can only count a member once regardless of the number of designation candidacies held. Obtain lists from the website and mark names (<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-with-designations/>) Candidacies have C after designation and column U lists chapters where member belongs.
Number of Candidates as of December 31:
- | | |
|--------|----------|
| 1 – 7% | 1 point |
| 7-14% | 2 points |
| 15+% | 3 points |
17. Percentage of member companies who are candidates for the CRMC designations as of December 30 of the award year. Applicants must have officially applied for the designation and paid the required fee. Obtain lists from the website and mark names (<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-with-designations/>)
Number of Candidates as of December 31:
- | | |
|---------|----------|
| 1 – 14% | 2 point |
| 15-19% | 3 points |
| 20-24% | 4 points |
| 25-29% | 5 points |

30% + 6 points

18. Percentage of members who hold the RMP® and/or MPM® designations as of December 31 of the award year. One point per member regardless the number of designations held. Obtain list from the website and mark each member/company once. Chapters can only count a member once regardless of the number of designations held. Obtain lists from the website and mark names

(<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-with-designations/>) Column U lists chapters where member belongs.

Number of Designees as of December 31:

1 – 14%	2 point
15-19%	3 points
20-24%	4 points
25-29%	5 points
30% +	6 points

19. Percentage of member companies who hold the CRMC® designation as of December 30 of the award year. One point per company. Obtain list from the website and mark each member/company once. Chapters can only count a member once regardless of the number of designations held. Obtain lists from the website and mark names (<http://www.narpm.org/members/tools/chapter-services/compliancechapter-excellence-awards/>)

Number of CRMC® companies as of December 31:

1 – 14%	2 point
15-19%	3 points
20-24%	4 points
25-29%	5 points
30% +	6 points

20. Percentage of members who hold the CSS®, CMC, and/or CRMB certification as of December 31 this year. One point per member who hold certifications. Obtain list from the website and mark each member/company once. Chapters can only count a member once regardless of the number of designations held. Obtain lists from the website and mark names

(<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-with-designations/>). Column U lists chapters where member belongs.

Number of members holding certifications as of December 31:

1 – 14%	1 point
15-19%	2 points
20-24%	3 points
25-29%	4 points
30% +	5 points

21. Percentage of members who are candidates for the CSS®, CMC, and/or CRMB certification as of December 30 of the award year. Applicants must have officially applied for the certification and paid the required fee. Chapters can only count a member once regardless of the number of certification candidacies held. (<https://www.narpm.org/members/tools/chapter-services/member-reports/professional-membership/members-with-designations/>). Candidacies have C after certification. Column U lists chapters where member belongs.

Number of Candidates as of December 31:

1 – 7%	1 point
7-14%	2 points

15+% 3 points

MARKETING: Twenty (20) points available in this category.

22. **Two** points each for sponsoring and staffing a NARPM® booth at a non-NARPM® trade show. Provide copy of applicable flyer and/or other demonstrative information. Not applicable points if event is used with other questions within the application 8. Four (4) points available.

Event	Date

23. **One** point per newsletter (electronic or printed). Provide copies with dates printed on front page. Maximum twelve (12) points.

24. Three (3) points for each marketing effort the Chapter has made to promote membership in the Chapter. This program shall be an outreach promoting chapter growth.(Examples of program can include emails, postcards, fliers, etc., that are sent to market events that are used to grow membership, or special emails, postcards, fliers, etc, that promote membership in the chapter.) Provide copies of all marketing material and documents, along with date of activity. Six (6) points available.

25. **Award four (4) points** for each Chapter Committee who has a Chair AND Vice Chair. Total of twenty (20) points and upload a copy of the committee agenda.

- Membership Committee
- Education/Designation Committee
- Legislative/Governmental Affairs Committee
- Meeting/Program Committee
- Community Service Committee

GOVERNMENTAL AFFAIRS/LEGISLATIVE: Fifteen (15) points is available per category.

26. **Two** points per issue when members join together in an attempt to pass or defeat a legislative issue on a state, county, or city measure. Provide a copy of the issue and any related petitions and/or letters signed by chapter members or any other documentation substantiating this effort. Six (6) points available.

27. Earn points based on percentage for members who contribute at least \$25 to the NARPM® PAC. Five (5) points available. Obtain list of contributors from the website in zip folder and highlight names.

<https://www.narpm.org/members/tools/chapter-services/chapter-excellence-compliance-awards/>

1 – 5% 1 point
6-10% 2 points

11-15%	3 points
16-20%	4 points
21% +	5 points

28. **Two** points for chapter hosting or participating in a NARPM® State Day on the Hill. Submit flyer or information that exhibits promotion of event.

LEADERSHIP: Ten (10) points is available per category.

29. One point for each member who actively served on a State, or Local Chapter Committee and/or as a State, or Local Chapter Officer or Director. Provide list of Volunteers. Chapters can count one point for each volunteer position held by a member. Submit list of volunteers.

Number of members volunteering:

30. Percentage of members who attended this year's Leadership Training Class in November. Obtain a copy of attendee list from the website in zip folder and highlight names

<https://www.narpm.org/members/tools/chapter-services/chapter-excellence-compliance-awards/>

Number of members in attendance:

1 - 8 %	1 point
9-11 %	2 points
12-14 %	3 points
15-17 %	4 points
18 % +	5 points

Please answer the following question in 100 words or less to receive additional consideration, in case of a tie, for the "Chapter of the Year" and "New Chapter of the Year" award: (NOTE: Last year's Chapter of the Year recipient is NOT eligible this year)

What has the Chapter done during the award year that promotes the growth, ethics and professionalism of NARPM® within its membership?